67th Annual Report 2013-2014



COMPANY INFORMATION

Board of Directors Registered Office Mr. Suresh Bhojwani - Chairman & Managing Director 610-611, Nirman Kendra, Famous Studio Lane, Smt. Hira T. Bhojwani - Whole Time Director Dr. E. Moses Road, Mahalaxmi, Mr. Byram Jeejeebhoy - Independent Director Mumbai-400 011. Mr. K. P. Rao – Independent Director Tel.: 022 2490 5324 Dr. T. S. Sethurathnam – Independent Director Fax: 022 2490 5325 E-Mail: ho@brightbrothers.co.in **Board Committees** CIN: L25209MH1946PLC005056 **Audit Committee Corporate Office** Mr. K. P. Rao - Chairman B-54, Road No. 33, Dr. T. S. Sethurathnam Gyaneshwar Nagar, Mr. Suresh Bhojwani Wagle Industrial Estate, Thane-400 604. Stakeholders Relationship Committee Tel.: 022-2583 5158 Mr. K. P. Rao - Chairman **Factories:** Mr. Suresh Bhojwani **Puducherry** Smt. Hira Bhojwani Plant I and II Plot No. 1/1 to 1/4, **Nomination & Remuneration Committee** Thirubhuvanai, Mr. K. P. Rao - Chairman Mannadipet Commune, Mr. Byram Jeejeebhoy Puducherry-605 107. Dr. T. S. Sethurathnam Faridabad Plot No. 16-17, Sector 24, **CFO and Company Secretary** Faridabad-121 005. Mr. Tushar Naik Bhimtal Hiltron Electronic Complex, **Banker** Plot No. C, D, E, F & G Bank of Baroda Mallittal, Bhimtal, Nainital-263136 **Auditors** M/s. Desai Saksena & Associates Chartered Accountants **CONTENTS** Page No. Website Directors' Report..... 2 www.brightbrothers.co.in Management Discussion and Analysis 7 Registrar and Share Transfer Agent Report on Corporate Governance.. 11 M/s. Sharepro Services (India) Private Limited Auditors' Report 23 AGM Venue: Walchand Hirachand Hall, 4th Floor Balance Sheet 26 Indian Merchant Chamber Building

Date

Time

IMC Marg, Churchgate

Mumbai 400 020

: 11.30 a.m.

: 4th September, 2014.

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Statement of Profit & Loss

Cash Flow Statement.....

Notes accompanying the Financial

Statements.....

DIRECTORS' REPORT

To

The Members,

Your Directors are pleased to present the 67th Annual Report together with the Audited Financial Statement for the year ended 31st March, 2014.

Financial Highlights:

The financial performance for the year ended 31st March, 2014 vis-à-vis performance for the previous year ended 31st March, 2013 is as under:

(₹ in Lakhs)

| Particulars | Year Ended March-2014 | Year Ended March-2013 |
|--|--------------------------|--------------------------|
| Net Sales and Operating Income | 14982.53 | 14712.59 |
| Less: Expenses | 14229.39 | 14160.27 |
| Operating Profit | 753.14 | 552.32 |
| Add: Other Income | 175.47 | 334.27 |
| Financial Costs | 461.10 | 471.46 |
| Depreciation | 457.40 | 448.42 |
| Profit for the Year | 10.11 | (33.29) |
| Less: Tax Related to Earlier Years Refund/(Expenses) | 252.76 | (43.58) |
| Profit / (Loss) After Tax | 262.87 | (76.87) |
| Balance of Profit of previous year | 1270.02 | 1478.92 |
| Distributable profit | 1532.89 | 1402.04 |
| APPROPRIATIONS: | | |
| Proposed Dividend | 113.60 | 113.60 |
| Tax on Dividend | 18.43 | 18.43 |
| Balance Carried to Balance Sheet | 1400.87 | 1270.02 |

Operating Results:

The total operational income for the year ended 31st March, 2014 stood at ₹ 14982.53 lakhs as against ₹ 14712.59 lakhs in the previous year resulting in an increase of ₹ 269.94 lakhs (1.83%) as compared to the previous year.

The Operating Profit before Depreciation, Finance Cost and Tax for the year ended March 31, 2014 amounted to ₹ 753.14 lakhs as against ₹ 552.32 lakhs in the previous year showing an increase of 36%. Due to reduction in other income, the Profit for the year under review has shown a marginal increase compared to the previous year.

The Year in Reprospect:

During the period under review, the Country's external trade has been impacted by slower than expected recovery in the developed markets. On the other hand, high inflation has impacted domestic consumption. India's economy continued to face serious domestic as well as external challenges. The decline in the GDP growth rate as also in industrial activity and investments continued. Apart from overall growth slippage, inflation remained a major concern leading to higher input cost, thus putting pressure on margins. The Current Account Deficit is likely to be lower due to a steep reduction in gold imports, stable oil prices, increased exports in the second half of the year and a major reduction in Government expenditure. However, the Fiscal account deficit is still likely to be 4.5% of the GDP, which is a major threat to the economy. The major factors which have led to the above situation include policy paralysis/executional bottlenecks and a rise in oil, coal and gold imports.

Indian Industry has been in turmoil over the past few years. Bureaucratic hurdles to industrial projects such as delays in grant of approval, a down beat business environment due to slow policy reforms and a restrictive monetary policy have contributed to a collapse in investments, thus dragging down economic growth to its lowest level in a decade.

Factors like higher interest rates which have reduced consumer spending, reduction in expenditure, hawkish stand by RBI towards inflation have resulted in a negative growth in the Consumer Durable Industry. For the Indian economy, bringing down inflation without hurting growth remains a major challenge.

Outlook for the Current Year:

According to NCAER, India's economic growth is likely to accelerate to 5.6% while Asian Development Bank projected India's GDP growth rate at 5.5% for 2014-15 depending upon its ability to implement structural changes. The global economy has shown signs of recovery with improved financial conditions. The US is expected to emerge as the key growth driver with the EUROZONE turning the corner and with Japan initializing liberal financial policies. Due to this, it is expected that global growth will be higher at 3.9% compared to 3.7% in the previous year.

With an expected turnaround in developed economies, a stable Government at the Centre and considering the competitive position of the rupee, it is expected that exports of goods and services will increase.

However, during 2014-15 India faces the threat of a bad monsoon which in turn can strengthen inflation and dampen the growth spirit.

Dividend:

Your Directors are pleased to recommend a dividend of ₹ 2/- per Equity Share for the year ended 31st March, 2014 on 56,80,235 Equity Shares of ₹ 10/- each. The said Dividend, if approved by the Members, would involve a cash outflow of ₹ 132.03 lakhs comprising of ₹ 113.60 lakhs as dividend and ₹ 18.43 lakhs as tax on dividend which is at par with the previous year.

The dividend will be paid subject to the approval of shareholders at the forthcoming Annual General Meeting to those shareholders whose names appear on the Register of Members of the Company as on the specified date.

Fixed Deposits:

The Company has accepted fixed deposits from Directors and relatives of Directors under the Companies Act, 1956. The Company has not accepted any public deposits. There were no outstanding dues on account of principal and interest of fixed deposits as at the end of the year. The Company proposes to invite and accept fixed deposits from the shareholders in accordance with Section 73 to 76 of the Companies Act, 2013 read with Companies (Acceptance of Deposits) Rules, 2014. Attention of the Members is invited to the Item No. 9 in the Notice of the Annual General Meeting and the Explanatory Statement thereto.

Directorate:

Terms of appointment of Mr. Suresh Bhojwani, Managing Director of the Company expires on 31st January, 2015. Pursuant to the provisions of Section 196 and Section 197 of the Companies Act, 2013, the necessary resolution seeking the re-appointment and approving remuneration is placed before the Members in the Annual General Meeting for your approval.

During this Annual General Meeting, it is proposed to confirm the appointment of all the Independent Directors to bring their appointment in tune with the provisions of the Companies Act, 2013.

At present, your Company has 3 (Three) Non-executive Directors who are Independent Directors pursuant to the provisions of Clause 49 of the Listing Agreement. Pursuant to Section 149(4) of the Companies Act, 2013, every listed Company shall have one third of its total strength of the

Board of Directors as Independent Directors. Based on the present Composition of the Board of Directors and the number of Independent Directors, the Company complies with this requirement.

Pursuant to the provisions of Section 152 of the Companies Act, 2013 (Section 257 of the Companies Act, 1956) three (3) Non executive Directors will be seeking an appointment as Independent Directors at the ensuing Annual General Meeting. Consequent to appointment as Directors, they will occupy the position of Independent Directors.

The Company has, pursuant to the provisions of Clause 49 of Listing Agreement entered into with Stock Exchange appointed Mr. K. P. Rao, Dr. T. S. Sethurathnam and Mr. Byram Jeejeebhoy as Independent Directors of the Company. The Company has received declarations from the said Independent Directors confirming that they meet the criteria prescribed both under Section 149(6) of the Companies Act, 2013 and under Clause 49 of the Listing Agreement.

In accordance with the provisions of Section 149(4) and proviso to Section 152(5) of the Companies Act, 2013, these Directors are being appointed as Independent Directors to hold office for a period of five consecutive years.

Corporate Governance:

A separate report on Corporate Governance is set out in Annexure III.

Management Discussion and Analysis:

Management discussion and analysis of the financial conditions and result of operations of the Company for the period under review as required under Clause 49 of the Listing Agreement with Stock Exchange is given in a separate statement in the Annual Report in Annexure II.

Insurance:

All the assets of the Company are fully insured against major risks.

Directors' Responsibility Statement:

Pursuant to the provisions of Section 217(2AA) of the Companies Act, 1956, the Directors, based on the representation received from operative Management, confirm that:

- (a) in the preparation of the annual accounts for the year ended 31st March, 2014, the applicable Accounting Standards have been followed along with proper explanation relating to material departures;
- (b) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2014 and of the profit or loss of the Company for that period;
- (c) the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (d) the Directors have prepared the annual accounts of the Company on a going concern basis.

Auditors:

At the ensuing Annual General Meeting, Members will be required to appoint Auditors for the financial year 2014-15. M/s Desai & Saksena, Chartered Accountants, the existing Auditor have furnished a certificate that if re-appointed for the financial year 2014-15, their re-appointment will be in accordance with Section 139 of the Companies Act, 2013.

The Board recommends their re-appointment. Members are requested to consider their re-appointment as Auditors of the Company for the current financial year and authorize the Board of Directors to fix their remuneration.

Secretarial Audit:

As required under Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company is required to appoint a Secretarial Auditor for auditing the secretarial and related record of the Company as prescribed under Companies Act, 2013 and to provide a report in this regard.

M/s. Kiran Martin Golla & Associates is appointed as Secretarial Auditor of the Company by the Board of Directors of the Company at its meeting held on 30th May, 2014 to carry out the necessary audit as required under the Companies Act, 2013.

Cost Audit:

The Ministry of Corporate Affairs, Cost Audit Branch, Government of India has issued an Order on 24th January 2012. In terms of this order, Companies whose shares are listed on the Stock Exchange or whose turnover is more than ₹ 100 crores in the immediately preceding financial year and engaged in specific industries are required to have the Cost Accounting records audited by a Cost Accountant or a firm of Cost Accountants effective 1st April, 2012.

Accordingly, the Board at their meeting held on 30th May, 2014 had on the recommendation of Audit committee appointed M/s. S. R. Singh & Co., Mumbai as Cost Auditors of the Company. They will audit the cost records for the year 2014-15.

The Company has filed the Cost Audit Report for the year 2012-13 with the Ministry of Corporate Affairs on 29th October, 2013.

Particulars of Employees:

There is no employee covered under Section 217(2A) of the Companies Act, 2013, read with the Companies (Particulars of Employees) Rules, 1975.

Companies Act, 2013:

The Companies Act, 2013 has become effective from April 1, 2014 and the rules relating to the Act were made effective subsequently. As per clarification given by Ministry of Corporate Affairs, the Board's Report and the Financial Statement of the Company were prepared as per the provisions of Companies Act, 1956.

Other Information:

The particulars relating to conservation of Energy, Technology Absorption, Foreign Exchange Earnings and outgo required to be given pursuant to Section 217(1)(e) of the Companies Act 1956, read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988 is annexed hereto and forms part of this report.

Acknowledgements:

Your Directors would like to express their appreciation towards the contribution made by the employees at all levels and for their dedication and commitment to the Company. The Directors also acknowledge and are grateful to its customers, members, suppliers, bankers, business partners and Central and State Governments for their valuable support and co-operation. The Directors specially thank the shareholders for the confidence reposed by them in the Company.

For and on behalf of the Board of Directors

SURESH BHOJWANI

Chairman & Managing Director

ANNEXURES TO DIRECTORS' REPORT

Annexure-I

Information given as required under Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988.

A. Conservation of Energy:

Continuous monitoring and awareness amongst employees has helped to avoid wastage of energy. Various investments in power consumption equipments has helped the Company to reduce the overall power consumption.

Continuous study and analysis for energy conservation, installation of energy efficient equipments has resulted into lower units of power consumption per kg production of finished products.

Energy Conservation measures taken:

- Installation of Variable Frequency Drives (VFD) to reduce the power consumption of old machines.
- Energy efficient pump for cooling tower.
- Installation of servo drive in injection molding machines to reduce power consumption.

B. Technology Absorption, Adaptation and Innovation:

NOT APPLICABLE

C. Foreign Exchange Earnings and Outgo:

The particulars of foreign exchange utilised during the year are given in Clause a, b and c of Note No. 34 of Notes accompanying the financial statements.

(a) C. I. F. Value of Imports (Para 4D (a))

(₹ in Lakhs)

| | 2013-2014 | 2012-2013 |
|--------------------|-----------|-----------|
| Raw Materials | _ | 39.93 |
| Traded Goods | 39.75 | 33.87 |
| Machinery & Spares | 4.34 | 401.20 |

(b) Expenditure in Foreign Currency {Para 4 D(b)}

| Foreign Travel | 6.42 | 2.30 |
|--------------------|-------|--------|
| Royalty | 44.90 | |
| Moulds & Machinery | 13.02 | 401.20 |

(c) Raw Materials Consumed:

| | 2013-14 | 2012-2013 |
|---------------------------------|---------|-----------|
| Imported | _ | 42.08 |
| Percentage to Total Consumption | _ | 0.48 |
| Indigenous | 9206.31 | 8813.57 |
| Percentage to Total Consumption | 100% | 99.52% |
| Total | 9206.31 | 8855.65 |
| | 100% | 100% |

For and on behalf of the Board of Directors

SURESH BHOJWANI

Chairman & Managing Director

Annexure-II

MANAGEMENT DISCUSSION AND ANALYSIS

Economic and Business Overview:

The financial year 2013-14 (FY-14) began with multiple developments including elevation of inflation, heightened rupee volatility and worsening current account deficit apart from a growth slowdown and a sharp industrial contraction. However, from the third quarter onwards, the revival of the US economy partially resulted in the easing of inflationary pressures and a positive growth outlook.

The Indian economy is estimated to have grown by 4.56% in (FY-14), lower than the growth of 4.98% in (FY-13), with the farm sector registering a healthy growth of 4.6%. However a slow down persisted in the mining and manufacturing sectors which suffered from low investor sentiment, weak demand and policy bottlenecks. This is the first time since 1991-92, that India's manufacturing sector has contracted, reflecting the stress confronting the sector. The service sector that accounts for nearly 60% of the economy is expected to have grown by 6.9% in F.Y.-14, slightly lower than the growth of 7% in FY-13. High and persistent inflation remained a key macro economic challenge throughout the year. While the WPI based inflation rate averaged 5.92% in FY-14, the CPI based retail inflation rate averaged 9.49%. Around June-July 2013, India was faced with significant capital outflows and pressure on it's currency, equity and bond markets as global liquidity conditions tightened. Investor concerns were amplified with the high current account and fiscal deficit, persistent inflation and weak macro economic fundamentals. Monetary policy during the year remained tilted towards controlling inflation despite the growing weakness in the economy.

From the third quarter onward, with uncertainties surrounding "taper" diminishing, a slew of policy initiatives introduced by the Government, resulted in the stabilisation of the rupee. By end March, 2014, India's foreign exchange reserves crossed the mark of US \$ 300 billion and touched the level of US \$304 billion.

On the basis of promises made by the new government on account of growth, development and controlling inflation, the people of India for the first time after 1984 gave a clear mandate to the NDA government. In order to boost the manufacturing sector and increase India's cost competitiveness, the new government is opening up more sectors for Foreign Direct Investment, including strategic sectors like defence, and increasing the list of industries which will be eligible for automatic route approval. The thrust on infrastructure spending and rural electrification should result in cost competitiveness. With the reduction in growth in China in the last quarter of FY-14, and improving prospects in the US and Euro economies, the scope to increase exports has increased. This will help the Indian economy to revert back to more than 6% growth provided proper policy initiatives are given. With a combination of monetary and fiscal policies, the Government is confident of achieving the desired growth rate.

Industry Structure and Development

According to the All India Plastic Manufacturers' Association (AIPMA), domestic consumption of plastics has been growing at 10-12% CAGR over the last decade. Going ahead, the size of the plastic processing industry is expected to touch US\$ 50 billion by 2018. This exponential growth will see the number of manufacturing units go up to 40,000, with employment increasing to 7 million from the current 3.5 million-plus people (direct and indirect). To achieve this target, India will require fresh investment in machinery estimated at US\$ 10 billion by 2018.

As your Company is engaged in manufacturing of Consumer Durable components and Brite branded plastic crates for both industrial and non industrial purpose, the growth of your Company is directly linked to the GDP growth of the country. Considering the projected growth in GDP @5%, the industry is expected to grow between 7.5% and 10%.

In the case of plastic crates, your Company was a pioneer in the business and enjoys a good reputation in the industrial and non industrial sector. Considering the huge potential, our future growth will be from this segment.

The below mentioned table gives the present composition of business:

| Category | Percentage Share in Total Turnover |
|---|------------------------------------|
| CONSUMER DURABLE (WHITE GOODS) INJECTION MOULDED PLASTIC COMPONENTS | 89% |
| BRITE BRANDED PRODUCTS (MATERIAL HANDLING | 11% |
| CRATES AND BEAUTY PRODUCTS) | |

OVERALL FINANCIAL PERFORMANCE:

The financial performance of the Company has been summarised in the table below followed by explanatory remarks for significant changes in 2013-14 compared to the previous year.

(₹ in lakhs)

| | 2013-14 | 2012-13 | Change | % Change | Remarks |
|--|----------|----------|-----------|----------|---------|
| Tonnage processed (in tons) | 7423 | 8601 | | (14) | 1 |
| Tonnage processed (in tons) Job Work | 923 | 439 | | 110 | 2 |
| Total operational income (net) | 14982.53 | 14712.59 | 269.94 | 2 | |
| Changes in finished goods inventory | 8.88 | 64.92 | | | |
| Consumption of material | 10651.93 | 10680.46 | | | |
| Purchase of traded goods | 178.14 | 103.38 | | | |
| Employee cost | 1179.09 | 1038.48 | (140.61) | (14) | 3 |
| Operating and other expenses | 2211.35 | 2273.03 | 61.68 | 3 | |
| Earning before depreciation and finance cost | 753.14 | 552.31 | (200.83) | (36) | 4 |
| Other non-operational income | 175.47 | 334.27 | | | 5 |
| Depreciation | 457.40 | 448.42 | (8.98) | (2) | |
| Finance costs | 461.10 | 471.46 | 10.36 | | |
| Profit/(Loss) before tax | 10.11 | (33.29) | | | |
| Tax expenses | (252.76) | 43.58 | | | |
| Profit/(Loss) after tax | 262.87 | (76.87) | | | |
| Earning per share ₹ | 4.63 | (1.35) | | | |
| Reserves & Surplus | 5443.64 | 5312.79 | | | |
| Current Liabilities | 2687.30 | 2066.65 | (620.66) | (30) | |
| Net Fixed Assets (Incl. CWIP) | 3506.23 | 3876.52 | | | |
| Current Assets | 4322.92 | 3276.65 | (1046.37) | (32) | |

- Due to higher raw material prices prevailing throughout the year, the top line was maintained at last year's level, but the tonnage processed during the year has reduced by 14% mainly due to a slump in consumer durable supplies to OEM's compared to the previous year.
- In respect of job work income, there was a quantum jump of 110% in tonnage processed mainly due to full year working of Puducherry unit-II compared to eight months working in the previous year and higher business from the customer.
- Employee cost has increased by 14% due to full year working of Puducherry unit-II and general increase. During the year the government has also increased the minimum wages.
- The gross contribution has increased during the year on account of better performance by unit-II at Puducherry and higher thrust on Material Handling Division business. With more focus on cost control, the Company was able to reduce operational costs.
- During the year, the other income has reduced due to withdrawal of funds from Inter Corporate deposit market and deploying the same in risk free securities.

(₹ in lakhs)

| Particulars | 2013-14 | 2012-13 |
|---|----------|----------|
| Net cash flow from/(used in) operating activities (A) | 929.54 | 787.77 |
| Net cash flow from/(used in) investing activities (B) | (309.01) | (485.08) |
| Net cash from/(used in) financing activities (C) | (713.69) | (408.05) |

REVIEW OF OPERATIONS:

During the year 2013-14, due to persistently high inflation, consumer spending, especially in the Consumer Durable segment has been affected which has affected demand for plastic components. The refrigerator business was flat and in respect of washing machines, our share of revenue was reduced due to a change in the product mix between automatic and semi automatic models. Further, the water purifier business has also shown de growth during the year, which has affected the profitability of the Company.

In MHD division, the Company has added a new range of products. Penetration in new territories and a focus on value added items has resulted in higher sales and profitability from this segment. The Company has targeted this segment as a focused area of growth for the current year. With newer territortaries yet to be tapped and the "Brite" brand commanding a premium in the market, the Management is confident of delivering the desired result.

In respect of the Hair and Beauty Care business, the "DIVO" brand has established its presence in the major metros and TIER I cities. During the year the division bagged a major order from a leading Indian FMCG company. With the introduction of new products with better margins, the division is expected to break even in the current year.

Growth Driver:

Considering the projections given by our customers and based on marketing projections for our branded products, the major growth will come from higher penetration of our existing customers and widening our territorial reach in respect of our MHD products. The other focus area will be on increasing the throughput by way of productivity improvements and controlling costs. The Management expects improvement from the third quarter onwards provided the economy grows by minimum 5% in 2014-15.

In respect of Hair Care and Beauty products business, the new range of products will be the growth driver as Management expects good business from trade and organized retail.

Considering the progress made in the area of mould development in the year 2013-14, the Management has taken up this activity as a core area for expansion. New investments will be made during the year in the latest technology and state-of-the-art machines. Not only will it be an area of high profitability, but will also help in getting new business.

OPPORTUNITIES:

- Recent surveys indicate that India is having the best demographic population in the age between 25 and 40, which offers immense growth opportunities in the Consumer Durable Industry, which in turn will fuel the growth for plastic components. With the changing life style, higher disposable income and with rural markets still to be penetrated, the Management expects healthy growth in future.
- The "Brite" branded MHD products, due to strong brand recall, wider product range, untapped market, strong replacement demand and ease of handling, offers vast business potential.
- The thrust on electrification by the Government will lead to a higher demand of Consumer Durables from the rural market.
- Distributor presence in more than 10 cities and supplies to organized retail players will lead to higher sales in the Hair and Beauty care segment.
- The Government's emphasis on controlling inflation and more emphasis on financial inclusion will lead to availability of credit to the masses which will lead to higher demand for the Consumer Durable industry.

THREATS:

- Due to change in marketing strategy by leading Consumer Durable Industry players, the import of finished products and selling under their own brand names, has led to higher competition in the existing product categories which has resulted in reduction of margins. In order to compensate for reduction in margins, the OEM's are squeezing the margins of component suppliers. This may lead to reduction in profitability of the Company.
- Exchange rate fluctuation between Dollar and Rupee could also impact the costs of raw material which could lead to lower demand and reduction in margin.
- Sticky inflation, poor growth and diversion of savings to financial assets has led to reduction in discretionary spending and contraction in demand. Due to inflation, it can lead to increase in cost of production which can add pressure on margins unless accompanied by volume increases.
- RBI Monetary policy which is tilted towards controlling inflation has resulted in delay in reduction of interest rates.
- The non availability of credit from banking sector, has resulted in lower demand from rural sector.
- Increase in power cost and non availability of grid power will lead to higher cost of production which may result in margin erosion.
- Delay in implementation of GST may hurt the growth of the economy.
- Continuation of multiple taxation is hurting demand due to higher prices of finished goods.

OUTLOOK

A stable Government at the centre with a clear mandate, should lead to faster decision making in respect of policies relating to reforms in FDI and taxation. The Government's success in stimulating growth whilst controlling inflation at the same time will help in reducing the interest rates. With the overall reduction in monsoon deficit, it is expected that the economy will gain its momentum from the second half of the year which will stimulate investment.

On a macro level, the strengthening US economy, renewed commitment by EUROZONE countries, measurers announced by Japan for revival of their economy and slow down in China, offers good opportunities for the Indian economy to regain it's growth momentum.

With the competition heating up with the entry of new players especially multinationals, the focus will be to attract new customers and fully exploit the area of material handling crates so that capacity gets utilised.

INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

The Company has a proper and adequate system of internal controls commensurate with the size and needs of business to ensure that all assets are safeguarded and protected against loss from unauthorized use or disposal thereof. All transactions are authorized, recorded and reported correctly. The internal controls and systems are checked by Internal Auditors. As part of audit reporting process, significant observations are reported to the Audit Committee. These are reviewed and monitored through the Action taken reports. The observation made by them, Management action and time frame are reviewed by the Audit Committee of the Board of Directors. Concerns, if any are reported to the Board.

Cautionary Statement

Statement in the Management Discussion and Analysis Report describe the Company's objectives, projections, estimates and expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic operations markets in which the Company operates, changes in the Government regulations, tax laws and other statutes and incidential factors.

Annexure-III

REPORT ON CORPORATE GOVERNANCE

(Clause 49 of the Listing Agreement)

1. Company's Philosophy on Code of Corporate Governance:

Bright Brothers Limited ("BBL"/"the Company") believes in ethical conduct and makes all conscious efforts to conduct business in the best interest of stakeholders in a transparent manner. The Company is proud to belong to a group whose founder lived his life with ethical values and built the business enterprise on a foundation of good governance.

BBL is engaged in continuous improvements of products, processes and work environment to deliver the best in class product and services to customers.

The Company firmly believes that Management must have freedom of execution and this freedom must be exercised within the framework of accountability to meet stakeholder's aspirations and society expectations. It ensures compliance with all the applicable laws.

BBL consistently meets its commitment towards continuous upgradation of Corporate Governance Standards.

The Company has always upheld the core values of integrity, responsibility, empowerment and accountability.

BBL also believes that good corporate governance practices helps to enhance performance and valuation of the Company.

2. Board of Directors:

1.1 Composition and category of directors:

The Board of Directors provides leadership, strategic guidance and objective judgement to the Company's Management and directs, supervises and controls performance of the Company. The Composition of the Board of Directors is in conformity with Clause 49 of the Listing Agreement with Stock Exchange and Companies Act, 2013. The composition of the Board ensures a judicious mix of Executive and Non-Executive Directors as well as Independent and Non Independent Directors. There are three Non Executive Independent Directors and two Executive Directors. The Chairman is a Managing Director and a member of the Promoter Group. The Independent Directors provide their independent judgement, external perspective and objectivity on the issues placed before them.

1.2 During the year 2013-14, the Board met four times on 31-05-2013, 12-08-2013, 15-11-2013, and 7-02-2014 and the gap between two meetings did not exceed fourmonths. The Agenda for the Board meetings containing relevant information and supporting data as may be required, are circulated at least five days in advance to take informed decisions.

When deemed expedient, the Board also approved by Circular Resolution for important urgent items of business as permitted under the Act which cannot be deferred till the next Board Meeting.

1.3 Attendance and other directorship:

Names and categories of Directors on the Board, their attendance at the Board Meetings held during the year and at the last Annual General Meeting held on 12th August, 2013, and

the number of other directorship and Chairmanship/Membership of committee in other Companies as on 31st March, 2014 are given below:

| Name of the Director | No. of Meetings held & attended during the year | Category of Directorship | Attendance at last AGM | No. of Directorshi in other pu companies | blic | No. of Compositions hin other pu | eld |
|--|---|-----------------------------|------------------------------|---|--------|----------------------------------|--------|
| | Held/Attended | | | Chairman | Member | Chairman | Member |
| Mr. Suresh Bhojwani (Chairman & Managing Director) | 4(4) | Promoter Executive | Yes | Nil | Nil | Nil | Nil |
| Smt. Hira T. Bhojwani (Whole-time Director) | 4(3) | Promoter Executive | Yes | Nil | Nil | Nil | Nil |
| Mr. K. P. Rao | 4(4) | Non Executive & Independent | Yes | Nil | Nil | Nil | Nil |
| Dr. T. S. Sethurathnam | 4(4) | Non Executive & Independent | Yes | Nil | 1 | 2 | 2 |
| Mr. Byram Jeejeebhoy | NIL | Non Executive & Independent | No | Nil | Nil | Nil | Nil |

(b) Board's functioning and Procedure:

The Board of Directors being an apex body constituted by the Shareholders plays an important role in ensuring good governance and functioning of the Company. The detailed Agenda and background notes/papers are sent to each Director in advance before Board and Committee Meetings. To enable the Board to discharge its responsibilities effectively, the Managing Director apprises the Board at every Meeting of the overall performance of the Company followed by presentations by the Chief Financial Officer. The Members of the Board have complete freedom to express their opinion and decisions are taken after detailed discussions.

Evolving strategy, annual business plan, review of actual business plan and course correction, as deemed fit, constitute the primary business of the Board.

The Board reviews the declarations made by the Company Secretary of the Company regarding compliances of all applicable laws on quarterly basis.

3. Committees of the Board of Directors:

The Board has constituted the following Committees of Directors to deal with matters and to monitor the activities falling within the terms of reference as follows:

(i) Audit Committee:

The Audit Committee was constituted to review the financial statements, annual budget, accounting policies and practices and internal audit.

The Audit Committee comprises of three directors, Mr. K. P. Rao, Dr. T. S. Sethurathnam and Mr. Suresh Bhojwani as its members. Mr. K. P. Rao, Chartered Accountant, Independent Director is the Chairman of the Committee. The composition of the committee is in accordance with the requirements of Clause 49 of the Listing Agreement read with Section 177 of the Companies Act, 2013. The Company Secretary acts as the Secretary to the Committee.

During the financial year 2013-14, four Audit Committee meeting were held on 31-05-2013, 12-08-2013, 15-11-2013, and 7-02-2014.

All the Members of the Audit Committee attended all the four meetings. The Chairman of the committee, Mr. K. P. Rao, was present at the Annual General Meeting of the Company held on 12-08-2013.

• Terms of Reference:

The Terms of Reference of the Audit Committee have been further enhanced/modified to be in line with the enhanced scope for the committee as laid down under Section 177

of the Companies Act, 2013 and Listing Agreement which will become effective from 1st October 2014 are briefly as follows:

- (a) Oversight of the Company's financial reporting process and the disclosure of its financial information.
- (b) Reviewing with the management quarterly and annual financial statements before submission to the Board for Approval with particular reference to the matters specified in the Listing Agreement:
 - Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (2AA) of Section 217 of the Companies Act, 1956.
 - Changes, if any, in accounting policies and practices and reasons for the same.
 - Major accounting entries involving estimates based on the exercise of judgment by management.
 - Significant adjustments made in the financial statements arising out of audit findings.
 - Compliance with Listing Agreement and other legal requirements relating to financial statements.
 - Disclosure of any related party transactions.
 - Qualifications in the draft audit report.
- (c) Reviewing, with the management, the quarterly financial statements before submission to the Board for approval.
- (d) To consider the appointment or re-appointment of the statutory auditors, the audit fee, any questions of resignation or dismissal and payment to statutory auditors for any other services rendered by them.
- (e) Reviewing findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- (f) Discussion with statutory auditors before the audit commences about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- (g) Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

(ii) Nomination and Remuneration Committee:

The Board has constituted the Nomination and Remuneration Committee which has been mandated to recommend to the Board, salary (including annual increments), perquisites and commission to be paid to the Company's Executive Directors and other senior personnel. Under the enhanced terms of reference, the scope of the Committee, in addition to the above, includes formulation of criteria for evalutation of Independent Directors and the Board, remuneration policy relating to key managerial personnel and other employees.

Mr. K. P. Rao acts as the Chairman of the Committee with Mr. Byram Jeejeebhoy and Dr. T. S. Sethurathnam being the other members. All three members of the committee are Non-executive Independent directors.

• Remuneration of Managerial Personnel:

Details of remuneration paid/payable to Managing Director and Whole-time Director for the financial year ended 31st March 2014 are as follows:

(₹ in lakhs)

| Particulars | Managing Director | Wholetime Director |
|--------------------------|-------------------|--------------------|
| Salary | 36.40 | 8.52 |
| Perquisites & Allowances | 5.60 | 1.65 |
| Contribution to PF | 3.60 | 0.72 |
| Commission | _ | _ |
| Total | 45.60 | 10.89 |

The Nomination and Remuneration Committee decides on the commission payable to the Managing Director.

The additional information in respect of Executive Directors is as under:

| | Mr. Suresh Bhojwani | Smt. Hira T. Bhojwani |
|------------------|---------------------|-----------------------|
| Service contract | Three years | Three years |
| Notice period | Six months | Six months |
| Severance fees | Not applicable | Not applicable |

- Independent and Non-Executive Directors are paid sitting fees of ₹ 15,000/- per Board meeting, ₹ 5,000/- per Audit Committee meeting and ₹ 1,000/- for every other Committee meeting. No sitting fee is payable to Executive Directors.
- In addition to this, Non-executive Directors are paid commission collectively up to 1% of the net profits computed in the manner provided in Section 197 of the Companies Act, 1956. The amount of Commission payable is determined after assigning weightage to the attendance at the Board meeting and contribution made at the Board meeting.
- Presently the Company has no stock option scheme.

Details of Sitting fees and Commission paid to Independent and Non-Executive Directors for attending Board / Committee Meetings for the period 01/04/2013 to 31/03/2014 are as follows:

(₹ in lakhs)

| Sr. No. | Name of the Non-Executive Director | Board Meetings | Committee Meetings | Commission |
|------------|------------------------------------|-----------------------|-----------------------|------------|
| 1. | Mr. K. P. Rao | 60000.00 | 32000 | NIL |
| 2. | Dr. T. S. Sethurathnam | 60000.00 | 21000 | NIL |
| 3. | Mr. Byram Jeejeebhoy | _ | _ | NIL |

 Mr. Byram Jeejeebhoy – Non-Executive Director of the Company holds 5,000 Equity Shares of the Company. None of the other Non-Executive Directors hold any shares of the Company.

(iii) Stakeholders Relationship Committee:

The Board has renamed Share Transfer and Investors' Grievance Committee as Stakeholders Relationship Committee to redress Shareholders' complaints like transfer/transmission of shares, issue of duplicate share certificates, non-receipt of annual report, dividends, notices etc.

The composition of committee is as follows:

| Name of the Director | Designation | Category |
|-----------------------|-------------|----------------------------|
| Mr. K. P. Rao | Chairman | Independent, Non Executive |
| Mr. Suresh Bhojwani | Member | Non-Independent, Executive |
| Smt. Hira T. Bhojwani | Member | Non-Independent, Executive |

The Company Secretary acts as the Secretary to the Committee.

Name, designation and address of the Compliance Officer:

Mr. Tushar Naik 610/611 Nirman Kendra, Famous Studio Lane,

Dr. E. Moses Road,

Mahalaxmi, Mumbai 400 011

e-mail id: invcom@brightbrothers.co.in

There were no complaints received during the year 2013-14.

4. General Body Meetings:

Particulars of last three AGMs.

| AGM | Year | Location of the Meeting | Date | Time | Special Resolution |
|----------------------|-----------|--|------------|------------|--|
| 66 th AGM | 2012-13 | Walchand Hirachand Hall IMC, 4th floor, IMC Marg, Churchgate, Mumbai 400020 | 12/08/2013 | 11.00 a.m. | - Remuneration to be paid to Managing Director Re-appointment of Ms. Ruchika Bhojwani as "Chief Operating Officer - Consumer Products" - Re-appointment of Mr. Karan Bhojwani as "Vice President - Operations" - Alteration of Articles of Association of the Company to insert clause of participation in general meetings through electronic mode. |
| 65 th AGM | 2011-12 | Walchand Hirachand Hall IMC, 4th floor, IMC Marg, Churchgate, Mumbai 400020 | 03/08/2012 | 3.00 p.m. | Payment of commission to directors (other than whole time and Managing Director) |
| 64 th AGM | 2010-2011 | Walchand Hirachand Hall IMC, 4th floor, IMC Marg, Churchgate, Mumbai 400020 | 04/08/2011 | 3.00pm | Nil |

No resolution was passed by Postal Ballot during the Financial Year.

Extraordinary General meeting:

No Extraordinary General Meeting was held during the year 2013-14.

5. Disclosures:

Compliance with Mandatory Requirements

• Related Party Transaction:

Details of related party transactions entered into by the Company are included in the notes to the Financial Statements.

All the transactions covered under the related party transaction are fair, transparent and at arms length. No significant material transactions have been made with the directors, their relatives or management which is in conflict with the interest of the Company.

• Risk Management:

The Company has laid down the procedures for informing the Board about risk assessment and minimization. The risk minimization procedures have been reviewed periodically to ensure that risks are controlled through properly defined management process.

• Disclosure of Accounting Standards:

The Company follows the Accounting Standards issued by the Institute of Chartered Accountants of India and Companies (Accounting Standards) Rules, 2006.

Others

- The Company does not have any subsidiaries.
- The Company has complied with the requirements of Listing Agreement/Regulations/Guidelines/Rules of the Stock Exchanges/SEBI and other Statutory Authorities. Consequently there have been no strictures/penalties imposed on the Company during the last three years.

6. Compliance with Non-Mandatory requirements:

Adoption of non-mandatory requirements under Clause 49 of the Listing Agreement is being reviewed by the Board from time to time and implemented as per the need of the Company.

7. Means of Communication:

- The quarterly, half yearly and annual results are generally published in "The Free Press Journal" (English) and "Nav-Shakti" (Marathi) in Mumbai edition. The results are also submitted on a timely basis in a prescribed format to the Stock Exchange where the Equity shares of the Company are listed so as to enable it to put it on its website.
- A Management Discussion and Analysis is being presented as a part of the Annual Report.

8. General Shareholders Information:

| Annual General Meeting | | |
|---|---|---|
| Date and Time | : | 4th September, 2014 at 11.30 a.m. |
| • Venue | : | Walchand Hirachand Hall, 4th Floor IMC Bldg., IMC Marg, Churchgate, Mumbai- 400 020 |
| Dividend Payment date | : | 9th September, 2014. |
| Date of Book Closure | : | 28th August, 2014 to 4th September, 2014. |
| Financial Calendar for 2013-14 | | |
| Reporting for June 2014 quarter | : | On or before 15th August 2014 |
| Reporting for September 2014 quarter | : | On or before 15th November 2014 |
| Reporting for December 2014 quarter | : | On or before 15th February 2015 |
| Reporting for quarter & year ended March 2015 | : | On or before 30th May 2015 |

Listing:

The Equity shares of the Company are listed on Bombay Stock Exchange Limited. The Company has paid the Annual Listing Fee for the year 2014-15.

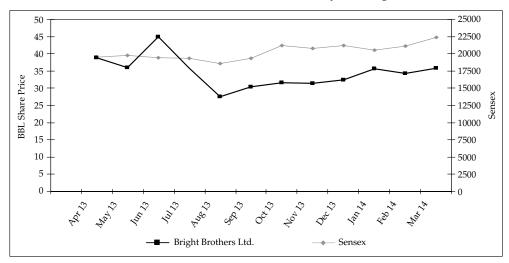
| Stock Code | : | 526731 |
|----------------------------|---|-----------------------|
| ISIN No. for NSDL and CDSL | : | INE630D01010 |
| Scrip ID | : | BRIGHTBR |
| • CIN | : | L25209MH1946PLC005056 |

• Stock Market Data (BSE):

Monthly high and low quotations of shares and volume of Equity Shares traded on Bombay Stock Exchange Limited are as follows:

| Month | High (In ₹) | Low (In ₹) | Closing (In ₹) | Volume (in Nos.) | Sensex (Closing) |
|----------------|----------------|---------------|-------------------|---------------------|---------------------|
| April 2013 | 39.40 | 34.10 | 38.90 | 81,056 | 19,504.18 |
| May 2013 | 37.75 | 34.60 | 35.90 | 3,431 | 19,760.30 |
| June 2013 | 45.00 | 35.55 | 45.00 | 6,960 | 19,395.81 |
| July 2013 | 42.80 | 35.70 | 35.75 | 1,116 | 19,345.70 |
| August 2013 | 34.65 | 27.10 | 27.55 | 14,760 | 18,619.72 |
| September 2013 | 30.45 | 26.45 | 30.45 | 3,435 | 19,379.77 |
| October 2013 | 31.95 | 29.20 | 31.55 | 7465 | 21,164.52 |
| November 2013 | 34.75 | 30.55 | 31.45 | 17,300 | 20,791.93 |
| December 2013 | 34.30 | 29.90 | 32.50 | 2,548 | 21,170.68 |
| January 2014 | 35.80 | 31.05 | 35.60 | 9,087 | 20,513.85 |
| February 2014 | 37.80 | 31.75 | 34.25 | 87,731 | 21,120.12 |
| March 2014 | 38.40 | 31.50 | 35.85 | 76,234 | 22,386.27 |

Share Performance of the Company in Comparison to BSE Sensex BSE Sensex Vs BBL Share Price (Monthly Closing Price)



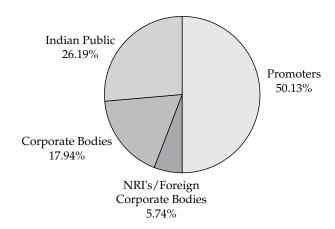
Pattern of Shareholding as on 31st March, 2014:

| | Category | No. of Shares | % |
|---------------|---|---------------|--------|
| ** | Promoters | 28,47,425 | 50.13 |
| Non Promoters | | 28,32,810 | 49.87 |
| a. | NRIs / Foreign Nationals / Foreign Corporate Bodies | 3,98,994 | 7.02 |
| b. | Mutual Funds/Banks/Financial Institutions | 350 | 0.01 |
| c. | Private Corporate Bodies | 9,86,534 | 17.37 |
| d. | General Public | 14,87,456 | 26.73 |
| Gr | and Total | 56,80,235 | 100.00 |

Note: None of the Promoters have pledged their shares as on March 31, 2014.

** Promoter holdings comprised in "Promoter and Promoter Group" as defined in Clause 40A of the Listing Agreement are as follows:

| Sr. No | Name of the shareholder | No. of Shares | % of total shareholding |
|--------|---------------------------------------|---------------|-------------------------|
| 1 | M/s. T. W. Bhojwani Leasing Pvt. Ltd. | 8,57,217 | 15.09 |
| 2 | Mr. Suresh Bhojwani | 12,83,418 | 22.59 |
| 3 | Smt. Hira T. Bhojwani | 3,70,310 | 6.52 |
| 4 | T. W. Bhojwani – HUF | 2,40,430 | 4.23 |
| 5 | Mrs. Devika S. Bhojwani | 41,050 | 0.72 |
| 6 | S. T. Bhojwani – HUF | 20,000 | 0.35 |
| 7 | Ms. Ruchika S. Bhojwani | 17,500 | 0.31 |
| 8 | Mr. Karan S. Bhojwani | 17,500 | 0.31 |
| | | 28,47,245 | 50.12 |



Distribution of Shareholding as on 31st March, 2014:

| Range of Shares held | No. of Folios | No. of Shares held | % Total Shares |
|----------------------|---------------|--------------------|----------------|
| 1 - 500 | 4004 | 4,73,089 | 8.33 |
| 501-1000 | 128 | 1,03,697 | 1.83 |
| 1001-2000 | 65 | 95,996 | 1.69 |
| 2001-3000 | 18 | 46,775 | 0.82 |
| 3001-4000 | 8 | 28,340 | 0.50 |
| 4001-5000 | 12 | 58,141 | 1.02 |
| 5001-10000 | 14 | 1,06,829 | 1.88 |
| 10001 and above | 50 | 47,67,368 | 83.93 |
| Grand Total | 4375 | 56,80,235 | 100.000 |

Share Transfer System:

The Company has appointed M/s. Sharepro Services (India) Private Limited as its Registrar and Share Transfer Agent to process all the matters related to transfers in physical form. The share transfers are processed within a period of 15 days from the date of receipt of the transfer documents if the documents are complete in all respects. All requests for dematerialization of shares which are in order, are processed within 7 days from the receipt of request and the confirmation is given to the respective depositories i.e. National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

Dematerialisation and Liquidity:

The shares of the Company are required to be compulsorily traded in dematerialised form. 54,08,159 Equity Shares representing 95.21% of the total Equity Capital of the Company are held in dematerialized form with National Securities Depository Limited (NSDL) and Central Depository Services (India)Limited (CDSL) as on 31st March, 2014.

Outstanding GDRs/ADRs/Warrants or any convertible instrument, conversion date and likely impact on equity:

The Company has not issued any of these instruments so far.

Plant locations:

 Puducherry:

 Plot No. 1/1 to 1/4, Thirubhuvanai,
 Plot No. 16-17, Sector 24,

 Mannadipet Commune,
 Faridabad – 121 005

 Puducherry – 605 107.
 Phone No. : 0219 2232049

 Phone No. : 0413 2640105
 0219 5021455

 0413 2640368
 0413 2640368

Bhimtal:

Hiltron Electronic Complex, Plot No. C,D,E,F & G Mallittal, Bhimtal Nainital – 263136

Telephone No.: 05942 247219/212

Address for Investor's correspondence:

| For all matters relating to shares, dividends, Annual Reports: | M/s. Sharepro Services (India) Pvt. Ltd. Samhita Warehousing Complex, 13AB, Gala No. 52, 2nd Floor, Near Sakinaka Telephone Exchange, Off. Kurla Andheri Road, Sakinaka, Mumbai 400 072 Contact person: Mr. Laxman Poojary. Email: laxmanp@shareproservices.com | Phone: 022 67720300 Fax: 022 28375646 |
|--|---|--|
| For any other general matters | Company Secretary Bright Brothers Limited 610/611, Nirman Kendra, Famous Studio Lane, Dr. E. Moses Road, Mahalaxmi, Mumbai 400 011 Email: tusharnaik@brightbrothers.co.in | Phone: 022 25828486 Fax: 022 25837051 |

9. CEO/CFO Certification:

The Managing Director (CEO) and Chief Financial Officer (CFO) have in respect of the financial year ended 31st March, 2014 certified to the Board regarding compliances of covenants contained in Clause 49(V) of the Listing Agreement.

10. Compliance Certificate of the Auditors:

The Company has obtained a Certificate from the Statutory Auditors regarding compliance of conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement. The Certificate is annexed hereto.

11. Compliance with the Code of Conduct:

DECLARATION

As provided under Clause 49I(D) of the Listing Agreement with the Stock Exchange, I, Mr. Suresh Bhojwani, Chairman & Managing Director of the Company hereby confirm that all the Board members and Senior Management Personnel of the Company have affirmed compliance with the Code of conduct for the year ended 31st March, 2014.

12. Request to shareholders:

Shareholders are requested to follow the general safeguards/procedures as detailed hereunder in order to serve them efficiently and avoid risks while dealing in securities of the Company.

Demat of Shares:

Shareholders are requested to convert their physical holding to demat/electronic form through any of the depository participants (DPs) to avoid any possibility of loss, mutilation etc. of physical share certificates and also to ensure safe and speedy transaction in securities.

Registration of Electronic Clearing Service (ECS) Mandate:

ECS helps in quick remittance of dividend without possible loss/delay in postal transit. Shareholders, who have not earlier availed this facility, are requested to register their ECS details with the STA or their respective DPs.

Transfer of shares in physical mode:

Shareholders should fill in complete and correct particulars in the transfer deed for expeditious transfer of shares. Wherever applicable, registration number of power of attorney should also be quoted in the transfer deed at the appropriate place.

Shareholders, whose signatures have undergone any change over a period of time, are requested to lodge their new specimen signature duly attested by a bank manager to the STA.

Shareholders are requested to note that as per SEBI circular no. MRD/DoP/Cir -05/1009 dated 20th May 2009, it is mandatory for transferees to furnish a copy of Permanent Account Number (PAN) for registration of transfer of shares to be held in physical mode.

In case of loss/misplacement of share certificates, shareholders should immediately lodge a FIR/Complaint with the police and inform the Company/STA with original or certified copy of FIR/acknowledged copy of complaint for marking stop transfer of shares.

Consolidation of Multiple Folios:

Shareholders, who have multiple folios in identical names, are requested to apply for consolidation of such folios and send the relevant share certificates to the Company.

Registration of Nominations:

Nomination in respect of shares - Section 109A of the Companies Act, 1956 provides facility for making nominations by shareholders in respect of their holding of shares. Such nomination greatly facilitates transmission of shares from the deceased shareholder to his/her nominee without having to go through the process of obtaining succession certificate/probate of the Will etc.

It would, therefore, be in the best interests of the shareholders holding shares in physical form registered as a sole holder to make such nominations. Investors who have not availed nomination facility, are requested to avail the same by submitting the nomination in Form 2B. This form will be made available on request. Investors holding shares in demat form are advised to contact their DPs for making nominations.

Updation of address:

Shareholders are requested to update their address registered with the Company, directly through the STA at the address mentioned above to receive all communications promptly.

Shareholders holding shares in electronic form, are requested to deal only with their depository participant (DP) in respect of change of address and furnishing bank account number, etc.

SMS Alerts:

Investors are requested to note that National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) have announced the launch of SMS alert facility for demat account holders whereby investors will receive alerts for debits/credits (transfers) to their demat accounts a day after the transaction. These alerts will be sent to those account holders who have provided their mobile numbers to their Depository participants (DPs). No charge will be levied by NSDL/CDSL on DPs providing this facility to investors. This facility will be available to investors who request for the same and provide their mobile numbers to the DPs. Further information is available on the website of NSDL and CDSL namely www.nsdl.co.in and www.cdslindia.com, respectively.

Timely encashment of dividends:

Shareholders are requested to encash their dividends promptly to avoid hassles of revalidation/losing your right of claim owing to transfer of unclaimed dividends beyond seven years to Investor Education and Protection Fund.

As required by SEBI, shareholders are requested to furnish details of their bank account number and name and address of the bank for incorporating the same in the warrants. This would avoid wrong credits being obtained by unauthorized persons.

Shareholders who have not encashed their dividend warrants in respect of dividends declared for the year ended 31st March, 2008 and for any financial year thereafter may contact the Company and surrender their warrants for payment.

On behalf of Board of Directors

SURESH BHOJWANI

Chairman & Managing Director

CERTIFICATE OF COMPLIANCE FROM AUDITORS AS STIPULATED UNDER CLAUSE 49 OF THE LISTING AGREEMENT WITH THE STOCK EXCHANGE IN INDIA

Auditor's Certificate on Corporate Governance

TO THE MEMBERS OF BRIGHT BROTHERS LIMITED

We have examined compliance of the conditions of Corporate Governance by **Bright Brothers Limited** ('the Company') as stipulated in Clause 49 of the Listing Agreement entered into with the Stock Exchanges for the year ended on 31st March, 2014.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of the procedures and implementations thereof, adopted by the Company for ensuring the compliance with the conditions of the Corporate Governance as stipulated in the said Clause. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We have conducted our review on the basis of the relevant records and documents maintained by the Company and furnished to us for review and the information and explanations given to us by the Company.

In our opinion and to the best of our information and according to the explanations given to us, the representations made by the Directors and the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For **DESAI SAKSENA & ASSOCIATES**Chartered Accountants

DR. S. N. DESAI

Partner

Membership No. 32546

Independent Auditors' Report For the year ended 31st March 2014

TO THE MEMBERS OF, BRIGHT BROTHERS LIMITED

Report on the Financial Statements:

We have audited the accompanying financial statements of Bright Brothers Limited ("the Company") which comprise of the Balance Sheet as at 31st March, 2014, the Statement of Profit and Loss and Cash Flow Statement for the year then ended and a summary of Significant Accounting Polices and other explanatory information.

Management's Responsibility for the Financial Statements:

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 ("the Act") read with the General Circular 15/2013 dated 13th September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility:

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion of the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion:

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2014;
- (b) In the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- (c) In the case of the Cash Flow Statement, of the Cash Flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements:

- 1. As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
 - (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
 - (b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
 - (c) The Balance Sheet, the Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
 - (d) In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards notified under the Acts read with the General Circular 15/2013 dated 13th September 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013;
 - (e) On the basis of written representations received from the directors as on 31st March, 2014, and taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2014, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For **Desai Saksena & Associates** *Chartered Accountants* Firm's Registration No.: 102358W

DR. S. N. DESAI

Partner

Membership No.: 32546

Annexure to Auditor's Report:

The Annexure referred to in our report to the Members of M/s. Bright Brothers Limited ("the Company") on the accounts for the year ended 31st March 2014,

We report that:

- In respect of its fixed assets:
 - (a) The Company has generally maintained proper records showing full particulars including quantitative details and situation of fixed assets on the basis of available information.
 - (b) As explained to us, all the fixed assets have been physically verified by the management in a phased periodical manner, which in our opinion is reasonable, having regard to the size of the Company and nature of its assets. No material discrepancies were noticed on such physical verification.
 - (c) The assets disposed off during the year are not substantial therefore do not affect the going concern status of the Company.
- ii. In respect of its inventories:
 - (a) As explained to us the inventories have been physically verified at reasonable interval during the year.
 - (b) In our opinion and according to the information and explanation given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business.
 - (c) In our opinion the company has maintained proper records of inventories and no material discrepancies were noticed on physical verification of inventories as compared to the book records.
- iii. In respect of loans, secured or unsecured, granted or taken by the Company to/from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956:
 - (a) During the year, the Company has not granted any loans, secured or unsecured, to companies, firms or other parties listed in the Register maintained under section 301 of the Companies Act, 1956. As the Company has not granted any loans, secured or unsecured to the parties listed in the Register maintained under section 301 of the Companies Act, 1956, paragraphs (iii) (b), (c) and (d) of the Order are not applicable.
 - (b) According to the information and explanations given to us, the Company has not taken any loan secured or unsecured from companies, firms and other parties covered in the register maintained under section 301 of the Companies Act, 1956.
- iv. In our opinion, and according to the information and explanation given to us, having regard to the explanation, except that some of the items purchased are of a special nature and suitable alternative sources do not exist for obtaining comparable quotations, there are adequate internal control systems commensurate with the size of the Company and the nature of its business for the purchase of inventory, fixed assets and for the sale of goods services. During the course of our audit, no major weakness has been notice in the internal control systems.
- v. In respect of the contracts or arrangements referred to in Section 301 of the Companies Act, 1956;
 - (a) In our opinion and according to the information and explanations given to us, we are of the opinion that the particulars of contract or arrangements that need to be entered in the Register maintained under section 301 of the Companies Act, 1956 have been entered.
 - (b) The transaction made in pursuant of such contracts or arrangements entered in the register maintained under section 301 Companies Act, 1956 and exceeding the value of ₹ five lakhs in respect of any part during the have been made at price which are reasonable having regard to the prevailing price at the relevant time.
- vi. According to the information and explanations given to us, in our opinion the Company has complied with the provisions of section 58A and 58AA of the Companies Act, 1956 and the rules framed there under. To the best of our knowledge and according to the information and explanations given to us, the Company has not received any order under above-mentioned sections from the Company Law Board, National Company Law Tribunal, Reserve Bank of India or any Court or any other Tribunal.
- vii. In our opinion, the Company has an internal audit system which in our opinion commensurate with the size and the nature of its business.
- viii. We have broadly reviewed the books of accounts and records maintained by the Company pursuant to the Companies (Cost Accounting Records) Rules, 2011 prescribed by the Central Government under Section 209(1)(d) of the Companies Act, 1956 and are of the opinion that, prima facie accounts and cost records have been made and maintained. We have, however, not made a detailed examination of books of accounts and cost records with a view to determine whether they are accurate or complete.
- ix. In respect of statutory dues:
 - (a) According to the information, explanations and records of the Company in respect of statutory and other dues, In our opinion the Company has been generally regular in depositing undisputed statutory dues, including Provident Fund, Employees' State Insurance, Sales Tax, Custom Duty, Excise Duty, Cess, Service Tax, Wealth Tax and any other statutory dues applicable to it with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect of the aforesaid dues were outstanding as at 31st March 2014 for a period more than six months from the date they became payable. However, there have been marginal delays in respect of Income tax deducted at source.

(b) According to the information and explanation given to us, the following are the details of disputed statutory dues that were not deposited with the authorities concerned:

| Sr. No. | Name of the Statute | Nature of dues | Financial Year to which it pertains | Forum where dispute is pending | Amount (₹ in lakhs) |
|------------|--|---|--|---|------------------------|
| 1 | Service Tax under the Finance Act, 1994 | Disallowance of Input credit (service tax) and penalty | 2007-08 | CESTAT | 51.50 |
| 2 | Bombay Sales Tax Act and Central Sales Tax Act (Refer Note) | Sales tax, Interest and Penalty | 1987-1989, 1992-1993, 2003-04, 2005-06, 2006-07 | Joint/Dy. Commissioner (Appeal-Sales Tax) | 275.88 |
| 3 | Bombay Sales Tax Act and Central Sales Tax Act | Sales Tax, Interest and Penalty | 1992-1993, 1998-99, 1999-2000, 2001- 2002, 2004-2005, 2006-2007 | Maharashtra Sales Tax Tribunal | 65.86 |
| 4 | The Central Excise Act, 1944 | Duty and Penalty | 1996-1997 to 1998- 1999 and 1998-1999 to 2002-2003 | CESTAT | 124.92 |
| 5 | Income Tax Act, 1961 | Income Tax Dues | 2010-11 | CIT (Appeals) | 19.70 |
| 6 | Provident Fund Act | P.F. dues | 2010-11, 2011-12, 2012-13 | Commissioner (PF) | 8.66 |

Note: The Company has made provision of ₹22.21 lakhs in the past on account of disputed Sales-Tax liabilities.

- x. The Company has no accumulated losses and has not incurred cash losses during the financial year and in the immediately preceding financial year.
- xi. Based on our verification and according to the information and explanations given to us, we are of the opinion that the Company has not defaulted in the repayment of dues to financial institutions or banks.
- xii. In our opinion and according to the explanations given to us and based on the information available, loans and advances have been granted by the Company on the basis of security by way of pledge of shares and other securities.
- xiii. The Company is not a chit fund/nidhi/mutual benefit fund/society and as such reporting is not applicable to the Company.
- xiv. In our opinion the Company is not dealing or trading in securities. The Company has invested surplus funds in marketable securities and mutual funds. The Company has maintained proper records of the transactions and contracts in respect of dealing or trading in shares, securities and other investments and timely entries have been made therein. All shares, securities and other investments have been held by the Company in its own name.
- xv. According to the information and explanations given to us, the Company has not given any guarantees for loans taken by others from banks or financial institutions.
- xvi. During the financial year, the Company has not availed any term loan.
- xvii. On the basis of our examination of the Balance Sheet of the Company, prima facie, we report that the company has not used short-term funds for long-term investments.
- xviii. The Company has not made preferential allotment of shares during the year, to parties and companies covered under the register maintained under section 301 of the companies act, 1956.
- xix. The Company has not issued any secured debentures during the year.
- xx. The Company has not raised any money by public issue during the year.
- xxi. Based on the audit proceeding adopted and information and explanations given to us, we have neither come across any instances of material fraud on or by the Company has been noticed or reported during the year.

For **Desai Saksena & Associates** *Chartered Accountants*

Firm's Registration No.: 102358W

DR. S. N. DESAI
Partner

Membership No.: 32546

Balance Sheet as at 31st March, 2014

| | | | | | (₹ in Lakhs) |
|-----|-----|------------------------------------|----------|------------------------------|------------------------------|
| | | | Note No. | As at 31st March, 2014 | As at 31st March, 2013 |
| I. | EQ | UITY AND LIABILITIES | | | |
| | 1. | Shareholders' funds | | | |
| | | (a) Share capital | 2 | 567.60 | 567.60 |
| | | (b) Reserves and surplus | 3 | 5443.64 | 5312.79 |
| | 2. | Non-current liabilities | | | |
| | | (a) Long-term borrowings | 4 | 233.94 | 410.73 |
| | | (b) Deferred tax liabilities (net) | 5 | 158.10 | 213.05 |
| | 3. | Current liabilities | | | |
| | | (a) Short-term borrowings | 6 | 178.15 | 121.93 |
| | | (b) Trade payables | | 1265.15 | 776.23 |
| | | (c) Other current liabilities | 7 | 913.72 | 842.91 |
| | | (d) Short-term provisions | 8 | 330.28 | 325.58 |
| | | Total | | 9090.58 | 8570.82 |
| II. | AS | SETS | | | |
| | 1. | Non-current assets | | | |
| | | (a) Fixed assets | 9 | | |
| | | (i) Tangible assets | | 3496.15 | 3864.74 |
| | | (ii) Capital work-in-progress | | 10.08 | 11.78 |
| | | (b) Non-current investments | 10 | 5.10 | 5.10 |
| | | (c) Long-term loans and advances | 11 | 1216.52 | 1372.74 |
| | | (d) Other non-current assets | 12 | 39.81 | 39.81 |
| | 2. | Current assets | | | |
| | | (a) Current investments | 13 | 1439.32 | 994.87 |
| | | (b) Inventories | 14 | 1087.56 | 1028.53 |
| | | (c) Trade receivables | 15 | 1,211.88 | 793.59 |
| | | (d) Cash and bank balances | 16 | 164.28 | 232.75 |
| | | (e) Short-term loans and advances | 17 | 419.88 | 226.91 |
| | | Total | | 9090.58 | 8570.82 |
| | Sig | nificant accounting policies | 1 | | |

The accompanying notes referred to herein form an integral part of financial statements

As per our Report annexed For Desai Saksena & Associates Firm Registration No.: 102358W Chartered Accountants

Dr. S. N. Desai

Partner

Membership No. 32546 Mumbai, 30th May, 2014. Tushar B. Naik Chief Financial Officer and Company Secretary Smt. Hira T. Bhojwani

Mr. Suresh Bhojwani

Managing Director
Whole-time Director

Chairman &

Mr. K. P. Rao Dr. T. S. Sethurathnam

Directors

Bright Brothers Limited

Statement of Profit and Loss for the year ended 31st March, 2014

| | | | | (₹ in Lakhs) |
|-----|--|----------|-----------------------------------|-----------------------------------|
| | | Note No. | Year ended 31st March, 2014 | Year ended 31st March, 2013 |
| IN | COME | | | |
| 1. | Sales and services (Gross) | 18 | 16550.37 | 16262.79 |
| | Less: Excise duty | | 1567.84 | 1550.20 |
| | Revenue from operations (Net) | | 14982.53 | 14712.59 |
| 2. | Other income | 19 | 175.47 | 334.27 |
| 3. | Total revenue | | 15158.00 | 15046.86 |
| 4. | Expenses: | | | |
| | Cost of materials consumed | 20 | 10651.93 | 10680.46 |
| | Purchases of traded goods | 21 | 178.14 | 103.38 |
| | Changes in inventories of finished goods work-in-progress and stock-in-trade | 22 | 8.88 | 64.92 |
| | Other operating expenses | 23 | 1290.11 | 1468.78 |
| | Employee benefits | 24 | 1179.09 | 1038.48 |
| | Finance costs | 25 | 461.10 | 471.46 |
| | Depreciation | | 457.40 | 448.42 |
| | Other expenses | 26 | 921.24 | 804.25 |
| | Total expenses | | 15147.89 | 15080.15 |
| 5. | Profit/(loss) before tax (3-4) | | 10.11 | (33.29) |
| 6. | Tax expense: | | | |
| | (1) Deferred Tax | | (54.95) | 90.74 |
| | (2) Provision for Wealth Tax | | 1.84 | _ |
| | (3) Income Tax Refund | | (199.66) | (47.16) |
| 7. | Profit/(loss) for the year after tax | | 262.88 | (76.87) |
| Ea | rning per equity share in (₹) | | | |
| Ba | sic and diluted (Face Value ₹ 10/- paid-up) | | 4.63 | (1.35) |
| Sig | nificant Accounting Policies | 1 | | |

The accompanying notes referred to herein form an integral part of financial statements

Tushar B. Naik

Company Secretary

Chief Financial Officer and

As per our Report annexed For Desai Saksena & Associates Firm Registration No.: 102358W Chartered Accountants

Dr. S. N. Desai

Partner Membership No. 32546

Mumbai, 30th May, 2014.

Mr. Suresh Bhojwani

Smt. Hira T. Bhojwani

Whole-time Director

Chairman &

Mr. K. P. Rao

Dr. T. S. Sethurathnam

Directors

Managing Director

Cash Flow Statement for the year ended 31st March, 2014

| | | | Year ended 31st March, 2014 | (₹ in Lakhs) Year ended 31st March, 2013 |
|------------|--|--------------|-----------------------------------|---|
| A. | CASH FLOW FROM OPERATING ACTIVITIES: | | 40.44 | (00.00) |
| | Profit/(loss) before tax | | 10.11 | (33.29) |
| | Adjustments for: | | 457.40 | 448.42 |
| | Depreciation Finance cost | | 461.10 | 471.46 |
| | Provision for inter corporate deposits | | 120.00 | 40.00 |
| | Loss/(gain) on sale of fixed assets | | (7.48) | (6.12) |
| | Interest income | | (69.35) | (249.01) |
| | Dividend income | | (16.55) | (17.57) |
| | Net gain/loss on sale of investments | | (81.17) | (61.57) |
| | Operating profit before working capital changes Adjustments for: | | 874.06 | 592.32 |
| | Movements in working capital: | | | (227.07) |
| | Increase/(Decrease) in trade payables and other current lial | | 559.73 | (225.97) |
| | Increase/(Decrease) in long-term and short-term provisions | 5 | 2.85 | 12.48 |
| | (Increase)/Decrease in trade receivables | | (418.29) | 157.79 |
| | (Increase)/Decrease in inventories | . 1 | (59.03) | 282.56 |
| | (Increase)/Decrease in long-term and short-term loans and | advances | (229.44) | (78.56) |
| | Working capital changes: | | (144.18) | 148.30 |
| | Cash flow from/(Used In) Operating Activities | | 729.88 | 740.62 |
| | Income tax Refund/(Paid) | | 199.66 | 47.15 |
| | Net Cash from Operating Activities | (A) | 929.54 | 787.77 |
| В. | CASH FLOW FROM INVESTING ACTIVITIES: Purchase of fixed assets, including capital work in progress | | | |
| | and capital advances | | (130.35) | (726.43) |
| | Proceeds from sale of fixed assets | | 50.72 | 8.12 |
| | Interest Income | | 69.35 | 249.01 |
| | Dividend Income | | 16.55 | 17.57 |
| | Purchase of investment | | (2581.06) | (773.86) |
| | (Increase)/Decrease in inter-corporate deposits | | 48.00 | 740.51 |
| | Proceeds from sale of investments | | 2217.78 | |
| | Net cash flow from/(Used in) investing activities | (B) | (309.01) | (485.08) |
| C. | CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| | Increase/(Decrease) in long-term borrowings | | (176.79) | 284.30 |
| | Increase/(Decrease) in short-term borrowings | | 56.23 | (88.86) |
| | Finance Cost Dividend paid (including dividend distribution toy) | | (461.10) (132.03) | (471.46) |
| | Dividend paid (including dividend distribution tax) | (6) | | (132.03) |
| | Net Cash From (Used) In Financing Activities | (C) | (713.69) | (408.05) |
| | NET INCREASE IN CASH AND CASH EQUIVALENT | (A+B+C) | (93.16) | (105.36) |
| | Cash and cash equivalents at the beginning of year Cash and cash equivalents at the end of the year | | 183.43 90.27 | 288.79 183.43 |
| | (1) The above statement has been prepared in indirect methods. | nod. | 90.27 | 100.40 |
| | (2) Previous year's figures have been reclassified to conform (3) Figures in the bracket indicate out go. | | ear's presentation | ı . |
| | | | | |
| Thi | s is the Cash Flow Statement referred to in our report of even da | ate. | | |
| | per our Report annexed | | | |
| | Desai Saksena & Associates | | | |
| Firi | m Registration No.: 102358W | Mr. Suresh B | hoiwani <i>Cha</i> r | irman & |
| α 1 | , , | Darcon D | , | |

Chartered Accountants

Dr. S. N. Desai Tushar B. Naik Partner

Chief Financial Officer and Membership No. 32546

Company Secretary

Smt. Hira T. Bhojwani

Whole-time Director

Managing Director

Mumbai, 30th May, 2014.

Mr. K. P. Rao Dr. T. S. Sethurathnam

Directors

Note 1

SIGNIFICANT ACCOUNTING POLICIES

COMPANY INFORMATION:

The Company is engaged in the business of manufacturing injection moulded plastics products for supplies to Original Equipment Manufacturers for Consumer Durable Industry and market its own products under "Brite" brand for material handling crates.

The Company has hair care division which market hair brushes AND beauty products under "DIVO" brand.

(A) Basis of Preparation of Financial Statements:

The financial statements have been prepared on a going concern basis under the historical cost convention, on the accrual basis of accounting with generally accepting accounting principles, Accounting Standards notified under Section 211(3C) of the Companies Act, 1956 and the relevant provisions thereof.

(B) Use of Estimates:

The presentation of financial statements requires the management to make certain judgments, estimates and assumption that affects the reported amounts reported under the financial statements and notes thereto. Although such estimates and assumptions are based on the management evaluation of relevant facts and circumstances as on the date of financial statements, the actual amounts (crystallization after preparation of financial statements) may differ from this estimates.

(C) Fixed Assets and Depreciation:

- (i) All the fixed assets, other than certain revalued land, are stated at cost, net of Cenvat and Value added tax less accumulated depreciation including impairment loss. All direct cost including financing cost till commencement of commercial production are capitalized as part of fixed assets.
- (ii) Cost of land includes lands acquired under lease.
- (iii) Cost of building includes buildings constructed on leasehold lands.
- (iv) Depreciation on Fixed Assets has been provided on Straight Line Method at the rates and in the manner prescribed in Schedule XIV of the Companies Act, 1956.
- (v) Intangible Assets are amortised for a period not exceeding three years.
- (vi) Depreciation in respect of assets costing less than ₹ 5000/- is provided at 100%.
- (vii) On a fixed assets added/disposed of during the year, depreciation is provided on a prorate basis.

(D) Foreign Currency Transactions:

- Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of the transaction.
- (ii) Foreign currency monetary assets and liabilities are translated at year end exchange rates. Any income or expense on account of exchange differences arising on either on settlement or on translation of monetary items at the year end are recognised as income or expenses in the year in which they arise.

(E) Inventories

- (i) Raw Materials are valued at cost or net realisable value, whichever is lower, includes taxes, duties which are non refundable in nature.
- (ii) Finished stock and work in progress stock are valued at cost or net realisable value, whichever is lower.
- (iii) Stores, spares and packing materials are valued at cost.

(F) Investments

Trade investments comprise investments in which the Company has strategic business interest. Investments, which are readily realizable and are intended to be held for not more than one year from the date of acquisition, are classified as current investments. All other investments are classified as long term investments.

Long Term Investments are carried at cost less provision, if any, for permanent diminution in value of such investments. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary in the opinion of the management.

Current investments are carried at lower of cost or realizable value.

(G) Employee Benefits

Defined contribution Plan:

Gratuity:

The company has an obligation towards gratuity, a defined benefit retirement plan covering all eligible employees. In accordance applicable laws, the Company provides for gratuity benefit retirement plan (Gratuity Plan) covering all staff, workers and officers. The Gratuity plan provides for, at retirement or termination of employment, an amount based on the respective employees last drawn salary and the year of employment with the Company. The Company provides the Gratuity benefits through annual contribution to a Gratuity Trust which has taken a Group Gratuity Assurance Scheme with the Life Insurance Corporation of India (LIC). Under this plan the settlement obligation remains with the Gratuity trust. Life Insurance Corporation of India administers the plan and determines the contribution premium to be paid by the trust.

Superannuation:

Defined contribution plan wherein contributions are made to a Trust which in turn contributes to LIC.

Apart from being covered under the Gratuity plan described above, the employee of the Company who are Manager and above have the options to participate in a defined contribution superannuation plan maintained by the Company.

Provident Fund:

In addition to the above benefits, all employees are entitled to be provided benefits as per the law. For this Company makes contribution to Regional provident fund commissioner and there is no further obligation on the Company in future.

Leave encashment:

The Company provides for the encashment of leave or leave with pay subject to certain limits, for future encashment. The liability is provided on the basis of unutilized leave at each balance sheet date.

(H) Impairment of Assets:

As at each Balance Sheet date, the carrying amount of assets is tested for impairment so as to determine:

- (i) the provision for impairment loss, if any; and
- (ii) the reversal of impairment loss recognised in previous periods, if any, Impairment loss is recognised when the carrying amount of an asset exceeds its recoverable amount.

Recoverable amount is determined:

- (i) In the case of an individual asset, at the higher of the net selling price and the value in use;
- (ii) In the case of a cash generating unit (a group of assets that generates identified, independent cash flows), at the higher of the cash generating unit's net selling price and the value in use.

(Value in use is determined as the present value of estimated future cash flows from the continuing use of an asset and from its disposal at the end of its useful life).

(I) Taxes on Income:

- (i) Tax expense comprises of current and deferred taxes.
 - Provision for Current (inclusive of Minimum Alternative Tax) is made on based on taxable income in accordance with relevant tax rates and laws. MAT credit is recognized as an asset only when and to the extent there is convincing evidence that the company will pay normal tax during the specified period. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT credit entitlement to the extent there is no longer convincing evidence to the effect that the Company will pay normal tax during the specified period.
- (ii) Deferred Tax, being tax on "timing differences" between accounting income and taxable income that originate in one year and capable of reversal in one or more subsequent years has been recognized accounted by using the tax rates and laws that have been substantively enacted as on the Balance Sheet date.
- (iii) Deferred tax assets, excluding assets arising from loss/depreciation carried forward are not recognized unless there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In case of carried forward loss/depreciation, it is recognized only if virtual certainty exists.

(J) Provisions, Contingent Liabilities and Contingent Assets

Provisions are recognised for liabilities that can be measured only by using a substantial degree of estimation, if

- (a) the Company has a present obligation as a result of a past event,
- (b) a probable outflow of resources is expected to settle the obligation and
- (c) the amount of the obligation can be reliably estimated.

Reimbursement expected in respect of expenditure required to settle a provision is recognised only when it is virtually certain that the reimbursement will be received.

Contingent liability is disclosed in case of:

- (a) A present obligation arising from past events, when it is not probable that an outflow of resources will be required to settle the obligation;
- (b) A present obligation when no reliable estimate is possible;
- (c) A possible obligation arising from past events where the probability of outflow of resources is not remote.

Contingent assets are neither recognised, nor disclosed.

Provisions, Contingent Liabilities and Contingent Assets are reviewed at each Balance Sheet date.

(K) Leased Assets

Operating Leases: Assets acquired on lease where a significant portion of the risk and rewards of ownership are retained by the lessor are classified as operating leases. Lease Rentals are charged to the Profit and Loss account on an accrual basis.

(L) Extraordinary and Exceptional Items

(i) Extraordinary items:

Income or expenses that arise from events or transactions that are clearly distinct from the ordinary activities of the Company are classified as extraordinary items. Specific disclosure of such events/transactions is made in the financial statements. Similarly, any external event beyond the control of the Company, significantly impacting income or expenses, is classified as extraordinary items and disclosed as such.

(ii) Exceptional Items:

On certain occasions, the size, type or incidence of an item of income or expense, pertaining to ordinary activities of the Company is such that its disclosure improves an understanding of performance of the Company. Such income or expense is classified as an exceptional item and accordingly disclosed in the notes to accounts.

(M) Borrowing Costs

Borrowing costs that are attributable to the acquisition, construction or production of a qualifying asset are capitalized as part of cost of such asset till such time as the asset is ready for its intended use or sale. All other borrowing costs are charged to revenue.

(N) Revenue Recognition:

- (i) Sales are net of sales return and trade discounts and excludes all taxes and levies.
- (ii) Revenue from the sale of goods/mould is recognized in the statement of profit and loss account when the significant risks and rewards of ownership have been transferred to the customer.
- (iii) Income from services is recognized upon completion of the contract, in accordance with the specific terms of the contract with the customer.
- (iv) Interest income is recognized on a time proportion basis, determined by the amount outstanding and the rate applicable.
- (v) Dividend Income has been accounted on receipt basis.

(O) Excise Duty

Excise duty has been accounted on the basis of payments made in respect of goods cleared. No excise duty provision has been made on closing inventory of finished goods. However, it does not have impact on the profits of the Company.

(P) Earnings per share

Earning per share is calculated by divided the profit attributable to the shareholders by the number of equity shares outstanding at the close of the year. The number of shares used in computing basic EPS is the weighted average number of shares outstanding during the period. The weighted diluted earnings per equity share are computed using the weighted average number of equity shares and dilutive potential equity shares outstanding during the period.

(Q) Earnings per share as per Accounting Standard "Earnings Per Share", AS-20 is as follows:

(₹ in Lakhs)

| Particulars | 2013-14 | 2012-13 |
|--|---------|---------|
| Net profit after tax | 262.90 | (76.86) |
| Weighted average number of equity shares | 5680235 | 5680235 |
| Basic and diluted Earning per share | 4.63 | (1.35) |
| Face value per equity share (₹ 10/- paid-up) | | |

(R) Cash Flow Statement:

Cash flow statement is prepared segregating the cash flows from operating, investing and financing activities. Cash flow from operating activities is reported using indirect method. Under the indirect method, the net profit is adjusted for the effects of:

- I. transactions of a non-cash nature.
- II. any deferrals or accruals of past or future operating cash receipts or payments and
- III. items of income or expense associated with investing or financing cash flows.

| Note 2 SHARE CAPITAL Authorised | As at 31st March, 2014 Amount | (₹ in Lakhs) As at 31st March, 2013 Amount |
|--|--|--|
| 7,000,000 (Previous year 70,00,000) Ordinary Shares of ₹ 10/- each | 700.00 | 700.00 |
| 3,000,000 (Previous year 30,00,000) Cumulative redeemable | 200.00 | 200.00 |
| preference shares of ₹ 10/- each Issued, Subscribed and Paid up | 300.00 | 300.00 |
| 5,680,235 (Previous year 56,80,235) Ordinary Shares of ₹ 10/- each | | |
| paid up | 568.02 | 568.02 |
| Less: Calls in arrears | 0.42 | 0.42 |
| Total | 567.60 | 567.60 |

Aggregate number of bonus shares issued, shares issued for consideration other than cash, and shares bought back during the period of five years preceding the reporting date.

2,95,295 Shares were bought back and extinguished in the last five years. (Amount ₹ 29.53 Lakhs)

(Terms/Rights and Restriction attached to shares):

The Company has one class of shares i.e. Ordinary shares having a par value of ₹ 10/- per share. Every Shareholder has a right to attend the meeting of the shareholders, to receive the dividend distributed.

Each Shareholder is eligible for one vote per share held. In the event of liquidation, Ordinary shareholders will be eligible to receive the assets of the company after distribution of all preferential amounts, in proportion to the number of equity shares held by the shareholders.

The Company declares and pays dividend in Indian Rupees. The dividend proposed by the Board of Directors is subject to the approval of the Shareholders in the ensuing Annual General Meeting except in the case of Interim Dividend.

Preference Shares:

The Company has the power to issue cumulative redeemable preference shares. In the event of liquidation, the Preference shareholders of the Company have the preference over equity shares when it comes to payment of dividend and return of capital.

The holder of such shares shall have the right to receive all notices of general meeting of the Company but shall not confer on the holders thereof the right to vote at any meeting of the Company save to the extent and in the manner provided in the Companies Act, 1956 or reenactment thereof.

Reconciliation of the number of equity shares.

| 1 | | | | |
|---|-----------------|---------|-----------------|--------------|
| | | | | (₹ in Lakhs) |
| | 2013-14 | | 2012 | -13 |
| | Number | Amount | Number | Amount |
| Shares outstanding at the beginning of the year | 5680235 | 568.02 | 5680235 | 568.02 |
| Shares outstanding at the end of the year | 5680235 | 568.02 | 5680235 | 568.02 |
| Details of shareholders holding more than 5 percent shares. | | | | |
| Name of Shareholder | As at 31-3-2014 | | As at 31-3-2013 | |
| | No. of | % of | No. of | % of |
| | Shares held | Holding | Shares held | Holding |
| Mr. Suresh Bhojwani | 1283418 | 22.59% | 1283418 | 22.59% |
| Smt. Hira T. Bhojwani | 370310 | 6.52% | 370310 | 6.52% |
| M/s. T. W. Bhojwani Leasing Pvt. Ltd. | 785653 | 13.83% | 785653 | 13.83% |
| M/s. Patton International Limited | 320000 | 5.63% | 320000 | 5.63% |
| M/s. Byramjee Jeejeebhoy Pvt. Ltd. | 291785 | 5.14% | | _ |
| Unpaid Calls | 2013-14 | | 2012- | 13 |
| By Directors | Nil | | Nil | |
| By Others | 42000 | | 4200 | 00 |

| | As at | (₹ in Lakhs) As at |
|---|---------------------|-----------------------|
| | 31st March, 2014 | 31st March, 2013 |
| Note 3 | | |
| RESERVES AND SURPLUS | | |
| Reserves | | |
| a. Capital reserves | | |
| As per last balance sheet | 156.83 | 156.83 |
| b. Capital redemption reserve | | |
| As per last balance sheet | 229.53 | 229.53 |
| c. Securities premium account | | |
| As per last balance sheet | 967.00 | 967.00 |
| d. Revaluation reserve | | |
| As per last balance sheet | 84.79 | 84.79 |
| e. General reserve | | |
| As per last balance sheet | 2465.62 | 2465.62 |
| f. Amalgamation reserve | | |
| As per last balance sheet | 139.00 | 139.00 |
| Surplus | | |
| Opening balance | 1270.02 | 1478.92 |
| Add/less: Net profit/(loss) transferred from statement of profit and loss | 262.88 | (76.87) |
| Less: Appropriations | | |
| (a) Proposed dividends | 113.60 | 113.60 |
| (b) Tax on dividends | 18.43 | 18.43 |
| Closing balance | 1400.87 | 1270.02 |
| Total | 5443.64 | 5312.79 |

| | As at 31st March, 2014 | (₹ in Lakhs) As at 31st March, 2013 |
|---|------------------------------|--|
| Note 4 | | |
| LONG TERM BORROWINGS SECURED | | |
| Term loans | | |
| Finance company | _ | 0.57 |
| (Secured against hypothecation of Vehicles) | | 0.07 |
| Banks | 118.68 | 238.68 |
| (Rupee Term loan of ₹ 2.99 Cr. from Bank of Baroda is secured by first charge by an equitable mortgage of immovable properties an hypothecation of Plant & Machinery and other movable assets be present and future situated at Puducherry) i. Working capital non fund based limit of ₹ 6.50 Cr. is Secured against hypothecation of Debtors and Inventories. ii. The Term loan carry interest at 2.50% over base rate payable in quarterly basis @ ₹ 30.00 lakhs. | th | |
| | 118.68 | 239.25 |
| UNSECURED | | |
| | | |
| Fixed Deposits Related parties | 107.26 | 163.48 |
| Others | 8.00 | 8.00 |
| Officis | | |
| | 115.26 | 171.48 |
| Т | otal 233.94 | 410.73 |
| Note 5 | | |
| DEFERRED TAX LIABILITY (NET) | | |
| (a) Deferred tax liabilities (net) | | |
| (i) Fixed assets: Impact of difference between tax depreciation and depreciation charged for the financial reporting | n 256.97 | 380.34 |
| Gross deferred tax liability | (A) 256.97 | 380.34 |
| (b) Impact of expenditure charged to the statement of profit and loss in the current year but allowed for tax purpose on payment basis | | |
| (i) Other item giving rise to timing difference | 64.13 | 26.67 |
| (ii) Unaborsed business loss | 34.74 | 140.62 |
| Gross deferred tax assets | (B) 98.87 | 167.29 |
| Net deferred tax liabilities (A | 158.10 <u>158.10</u> | 213.05 |

| | | As at 31st March, 2014 | (₹ in Lakhs) As at 31st March, 2013 |
|--|-------|------------------------------|---|
| Note 6 | | | |
| SHORT TERM BORROWINGS (unsecured) | | | |
| Fixed Deposits (from related parties) | | 178.15 | 121.93 |
| | Total | 178.15 | 121.93 |
| | | | |
| Note 7 | | | |
| OTHER CURRENT LIABILITIES | | | |
| Unpaid dividends | | 21.79 | 17.75 |
| Current maturities of long-term borrowings | | 120.00 | 120.00 |
| Other liabilities | | 771.93 | 705.16 |
| | Total | 913.72 | 842.91 |
| | | | |
| Note 8 SHORT TERM PROVISIONS | | | |
| Proposed equity dividend | | 113.60 | 113.60 |
| • • | | | |
| Corporate dividend tax | | 18.43 | 18.43 |
| Provision for employees benefits | | 40.90 | 36.17 |
| Provision for taxation (income tax and wealth Tax) | | 157.35 | 157.38 |
| | Total | 330.28 | 325.58 |

| | ASSETS |
|--------|--------|
| Note 9 | FIXED |

(₹ in Lakhs)

| | | GROSS B | S BLOCK | | ACCI | JMULATED D | ACCUMULATED DEPRECIATION | 7 | NET BLOCK | CK |
|---|--|-----------|-------------|--------------------------------------|--|--|--------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| | Opening Balance as at 1 April 2013 | Additions | (Disposals) | Balance as at 31 March 2014 | Opening I Balance as at 1 April 2013 | Opening Depreciation Balance charge as at for the 1 April year | On disposals | Balance as at 31 March 2014 | Balance as at 31 March 2014 | Balance as at 31 March 2013 |
| a. Tangible assets | | | | | | | | | | |
| Land - Leasehold | 125.22 | I | I | 125.22 | I | I | I | I | 125.22 | 125.22 |
| Land - Freehold | 209.69 | I | I | 209.69 | I | I | I | I | 209.69 | 209.69 |
| Buildings | 969.62 | 25.14 | I | 994.76 | 218.24 | 30.31 | I | 248.55 | 746.21 | 751.38 |
| Plant and Equipment | 4703.09 | 54.37 | (36.57) | 4720.89 | 2310.25 | 353.71 | (29.27) | 2634.69 | 2086.20 | 2392.84 |
| Furniture and Fixtures | 175.90 | 2.55 | I | 178.45 | 108.92 | 6.07 | I | 117.99 | 60.46 | 86.99 |
| Vehicles | 159.42 | I | (13.81) | 145.61 | 77.72 | 14.64 | (11.14) | 81.22 | 64.39 | 81.70 |
| Office Equipment | 67.85 | 4.75 | (0.65) | 71.95 | 43.06 | 2.20 | (0.26) | 45.00 | 26.95 | 24.80 |
| Moulds | 482.81 | 33.83 | (32.63) | 484.01 | 350.90 | 29.47 | I | 380.37 | 103.64 | 131.91 |
| Computers | 113.73 | 3.54 | (0.44) | 116.83 | 87.93 | 10.46 | (0.20) | 98.19 | 18.64 | 25.80 |
| Electric Installation | 182.97 | 7.87 | I | 190.84 | 128.55 | 7.54 | I | 136.09 | 54.75 | 54.42 |
| Total | 7190.30 | 132.05 | (84.10) | 7238.25 | 3325.57 | 457.40 | (40.87) | 3742.10 | 3496.15 | 3864.74 |
| Previous Year | 6058.28 | 1136.25 | (4.23) | 7190.30 | 2879.36 | 448.43 | (2.22) | 3325.57 | 3864.74 | 3178.92 |
| b. Capital Work-in-Progress (Tangible assets) | l | 10.08 | I | 10.08 | 1 | I | I | I | 10.08 | 11.78 |

| | | 31st | As at March, 2014 | (₹ in Lakhs) As at 31st March, 2013 |
|---|-------------|---------|-------------------------|--|
| Note 10 | | | | |
| NON-CURRENT INVESTMENTS | | | | |
| Investment in equity instruments (unquoted) | | | 5.10 | 5.10 |
| | Tota | ıl | 5.10 | 5.10 |
| | No. of Sh | ares | Amoun | t (₹ in Lakhs) |
| | 2013-14 | 2012-13 | 2013-1 | |
| Investment in equity instruments (at cost) – Unquoted | 2010 11 | 2012 10 | 2013 | 2012 10 |
| The Saraswat Co-op. Bank Ltd. | 1000 | 1000 | 0.1 | 0 0 10 |
| (Share of ₹ 10/- each, fully paid up) | 1000 | 1000 | 0.1 | 0.10 |
| Shalimar Infotech Ltd. (Share of ₹ 300.12/- each, fully paid up) | 1666 | 1666 | 5.0 | 5.00 |
| Total | | | 5.1 | 5.10 |
| | | | | |
| | | | | (₹ in Lakhs) |
| | | | As at | As at |
| | | 31st | March, 2014 | 31st March, |
| Note 11 | | | 2014 | 2013 |
| LONG TERM LOANS AND ADVANCES | | | | |
| | | | | |
| Unsecured, considered goods unless otherwise stated | | | 007.67 | 005 (5 |
| Inter corporate loans | | | 897.67 | 985.67 |
| Less: Provided during the year | | | 120.00 | 40.00 |
| | | | 777.67 | 945.67 |
| Security and other deposits | | | 99.06 | 90.29 |
| Advance tax | | | 218.84 | 213.56 |
| MAT credit Advances recoverable in cash or in kind or for value to | he received | | 87.77 33.18 | 87.77 35.45 |
| Travances recoverable in easily of invalid of for value to | Tota | .1 | 1216.52 | 1372.74 |
| | 10ta | | 1210.32 | ======================================= |
| Note 12 OTHER NON-CURRENT ASSETS | | | | |
| Deposit against disputed stamp duty | | | 39.81 | 39.81 |
| | Tota | 1 | 39.81 | 39.81 |

| | | | | (| (₹ in Lakhs) |
|------|--|-------------|-------------|-------------------------|------------------------|
| | | | 31st | As at March, 2014 | As at 31st March, 2013 |
| Not | re 13 | | | | 2010 |
| CU | RRENT INVESTMENTS | | | | |
| (i) | Trade Investments | | | | |
| | (a) Investments in mutual funds | | • | 1257.14 | 813.91 |
| | (b) Investment in equity instruments (Quoted) | | | 81.96 | 82.76 |
| (ii) | Non Trade Investments | | | | |
| | (a) Investment in equity instruments (at cost) - Ur | nquoted | | 0.87 | _ |
| | (b) Units of venture fund | | | 99.35 | 98.20 |
| | | Tot | al | 1439.32 | 994.87 |
| | Market value of quoted Investments | | | 128.73 | 120.52 |
| | Book value of unquoted Investments | | : | 1357.36 | 912.11 |
| | | No. of U | Inite | Amo | vint. |
| (i) | Trade Investments | 2013-14 | 2012-13 | 2013-14 | |
| (a) | Investments in Mutual Funds (trade) | 2015-14 | 2012-13 | 2013-14 | 2012-13 |
| (a) | Kotak Bond Short Term Plan | _ | 2316,326 | _ | 512.31 |
| | Birla Dynamic Bond Fund | _ | 209192 | _ | 41.50 |
| | Kotak Floater Short Term - Daily Dividend (253) | _ | 2421 | _ | 24.49 |
| | Kotak Flexi Debt Scheme Plan A-Direct Plan- Daily Dividend (199D) | _ | 2344894 | _ | 235.61 |
| | Kotak Flexi Debt Fund | 3233927 | _ | 510.00 | _ |
| | Uti-Floating Rate Fund-Stp-Regular Plan-Growth | 10,162 | | 210.00 | _ |
| | Birla Sunlife Short Term Opportunities Fund - Dividend -Regular Plan | 338899 | _ | 44.54 | _ |
| | Uti Fixed Term Income Fund Series Xvii - Xx (369 Days) - Direct Growth Plan | 152416 | _ | 15.24 | _ |
| | Birla Sun Life Medium Term Plan - Growth - Regular Plan | 273475 | _ | 40.93 | _ |
| | Kotak Bond Scheme Plan A - Qtrly Dividend | 2684773 | _ | 286.43 | _ |
| | Kotak Bond Scheme Plan A - Growth | 426324 | _ | 150.00 | |
| | | | | 1257.14 | 813.91 |
| (b) | Investment in Equity instruments (Quoted) | | | | |
| | (No. of equity shares of face value of ₹ 10 each fully paid-up unless otherwise specified) | | | | |
| | Indusind Bank Ltd. | 5000 | 12100 | 2.24 | 2.57 |
| | Ashok Leyland Ltd. (Face value of ₹ 1 each) | 10000 | 10000 | 2.47 | 2.47 |
| | Bannari Amman Spinning Ltd. Bharat Electronics Ltd. | 1500 150 | 1500 150 | 1.75 2.94 | |
| | biniai Licentines Liu. | 130 | 150 | 4.74 | ∠.7 1 |

| | _ | No. of Units | | Amount | |
|------|--|--------------|---------|---------|---------|
| (i) | Trade Investments | 2013-14 | 2012-13 | 2013-14 | 2012-13 |
| | TVS Motors Company (Face value of ₹ 1 each) | 8000 | 8000 | 2.99 | 3.16 |
| | Rama Phosphates Ltd. | 2000 | 2000 | 1.40 | 1.40 |
| | International Travel Ltd. | 1100 | 1100 | 2.63 | 2.63 |
| | Sundaram Fastnener Ltd.(Face value of ₹ 1 each) | 10000 | 10000 | 5.11 | 5.11 |
| | Rane Holdings Ltd. | 500 | 500 | 1.15 | 1.15 |
| | Sona Koyo Steering Ltd. (Face value of ₹ 1 each) | 15000 | 5000 | 2.80 | 0.95 |
| | Banco Products Ltd. (Face value of ₹ 2 each) | 500 | 500 | 0.52 | 0.52 |
| | Tata Sponge Iron Ltd. | _ | 1000 | | 3.76 |
| | Sundaram Clayton Ltd. (Face value of ₹ 5 each) | 1200 | 2500 | 4.11 | 5.11 |
| | Moil Ltd. | 94 | 94 | 0.35 | 0.35 |
| | Lakshmi Machine Works Ltd. | 225 | 225 | 5.10 | 5.10 |
| | Eid Parry (India) Ltd. | | 2000 | | 4.78 |
| | Bharat Forge Ltd. (Face value of ₹ 2 each) | 1155 | 2300 | 3.55 | 7.64 |
| | Sarda Energy & Minerals Ltd. | 62 | 62 | 0.13 | 0.13 |
| | Dolphin Offshore Enterprises (India) Ltd. | 4000 | 2500 | 5.08 | 3.56 |
| | Jindal Southwest Holdings Ltd. | | 380 | _ | 3.53 |
| | Indian Hotels Co. Ltd. (Face value of ₹ 1 each) | 5500 | 1000 | 3.21 | 0.89 |
| | JSW Steel Ltd. | 1075 | 775 | 7.54 | 5.01 |
| | Fulford (India) Ltd. | 5 | 5 | 0.05 | 0.05 |
| | Finolex Industries Ltd. | 4000 | 2200 | 4.25 | 1.35 |
| | State Bank of India | 100 | 100 | 1.96 | 1.96 |
| | Atul Ltd. | 1370 | 1250 | 2.38 | 1.88 |
| | Thomas Cook (Face value of ₹1 each) | 500 | 1000 | 0.36 | 0.73 |
| | MRF Ltd. | 31 | 27 | 3.41 | 2.73 |
| | Kewal Kiran Clothing Ltd. | 400 | 400 | 2.03 | 2.03 |
| | Orissa Minerals Development Company Ltd. (Face value of ₹ 1 each) | 116 | 24 | 3.10 | 0.92 |
| | Tube Investments of India Ltd. (Face value of ₹ 2 each) | 330 | 1350 | 0.53 | 2.27 |
| | Wabco India Ltd. (Face value of ₹ 5 each) | 67 | 67 | 1.02 | 1.02 |
| | Mindtree Limited | _ | 325 | _ | 2.41 |
| | Muthoot Capital Services Ltd. | | 750 | | 0.90 |
| | Centum Electronics Ltd. | 1000 | _ | 1.38 | |
| | Federal Bank (Face value of ₹ 2 each) | 1700 | | 1.44 | |
| | Essel Propack (Face value of ₹ 2 each) | 100 | | 0.05 | |
| | Ranbaxy Labs Ltd. (Face value of ₹ 5 each) | 1400 | _ | 4.93 | _ |
| | | | | 81.96 | 82.76 |
| (ii) | Non Trade Investments | | | | |
| (a) | Investment in equity instruments (at cost) - Unquoted | | | | |
| | Sundaram Investment Ltd. | 1250 | _ | 0.87 | |
| | | | | 0.87 | |
| (b) | Units of venture fund | | | | |
| | Ambit Pragma Fund Scheme I | 9935 | 9819 | 99.35 | 98.20 |
| | Total | | | 1439.32 | 994.87 |

| | | (₹ in Lakhs) |
|--|---------------------|---------------------|
| | As at | As at |
| | 31st March, 2014 | 31st March, 2013 |
| Note 14 | | |
| INVENTORIES | | |
| Raw materials | 429.72 | 397.02 |
| Finished goods/work-in-progress Stock-in-trade | 265.57 242.59 | 258.36 258.68 |
| Stores, spares and components | 134.08 | 102.61 |
| Packing materials | 15.60 | 11.86 |
| Total | 1087.56 | 1028.53 |
| Note 15 | | |
| TRADE RECEIVABLES | | |
| Outstanding for a period less than six months from the date they are | | |
| due for payment Unsecured, considered good | 1099.56 | 640.21 |
| Outstanding for a period exceeding six months from the date they | | |
| are due for payment Unsecured, considered good | 112.32 | 153.38 |
| Total | 1211.88 | 793.59 |
| Total | ===== | |
| Note 16 | | |
| CASH AND BANK BALANCES | | |
| (Unrestricted for use unless otherwise stated) a. Cash and Cash Equivalents | | |
| i. Cash on hand | 3.79 | 4.50 |
| ii. Balances with Banks in current accounts | 86.48 | 178.93 |
| h. Other Berl Belower | 90.27 | 183.43 |
| b. Other Bank Balancesi. Earmarked deposits | 52.22 | 31.57 |
| ii. Unpaid dividend accounts | 21.79 | 17.75 |
| | 74.01 | 49.32 |
| Total | 164.28 | 232.75 |
| Note 17 | | |
| SHORT-TERM LOANS AND ADVANCES | | |
| Unsecured considered good, unless otherwise stated | | |
| Deposits | _ | 10.50 |
| Prepaid Expenses Advances recoverable in each or in kind or for value to be received | 8.93 | 27.54 |
| Advances recoverable in cash or in kind or for value to be received [includes income tax refund ₹ 246.65 lakhs (P.Y. ₹ 55.37 lakhs)] | 307.12 | 93.82 |
| Loan and advances to employees | 8.87 | 9.37 |
| Balance with central excise and service tax authorities | 94.96 | 85.68 |
| Total | <u>419.88</u> | 226.91 |

| | | Year ended 31st March, 2014 | (₹ in Lakhs) Year ended 31st March, 2013 |
|---|-------------|-----------------------------------|---|
| Note 18 | | | |
| REVENUE FROM OPERATIONS | | | |
| Sale of Plastic Components (Gross) | | 15985.45 | 15879.77 |
| Sale of Moulds | | 72.73 | 17.18 |
| Job work | | 492.19 | 365.84 |
| | | 16550.37 | 16262.79 |
| Less: | | | |
| Excise duty | | 1567.84 | 1550.20 |
| | Total | 14982.53 | 14712.59 |
| Note 19 | | | |
| OTHER INCOME | | | |
| Interest | | 69.35 | 249.01 |
| Dividend | | 16.55 | 17.57 |
| Net gain on sale of investments | | 81.17 | 61.57 |
| Profit/(loss) sale of assets | | 7.48 | 6.12 |
| Other non-operating income | | 0.92 | _ |
| • | Total | 175.47 | 334.27 |
| | | | |
| Note 20 | | | |
| COST OF MATERIALS CONSUMED | | | |
| A. Cost of raw material Consumed | | | |
| Opening stock of raw materials | | 397.02 | 616.18 |
| Add: Purchases | | 9239.01 | 8636.49 |
| Less: Closing stock of raw materials | | 429.72 | 397.02 |
| | (A) | 9206.31 | 8855.65 |
| B. Details of Components, packing and paints cons | sumed | | |
| Consumption of components | | 893.43 | 1201.36 |
| Consumption of packing | | 176.67 | 326.80 |
| Consumption of paints and plating charges | | 375.52 | 296.65 |
| | (B) | 1445.62 | 1824.81 |
| | Total (A+B) | 10651.93 | 10680.46 |
| | • • | | |

| | | Year ended 31st March, 2014 | (₹ in Lakhs) Year ended 31st March, 2013 |
|---|-------|-----------------------------------|--|
| Note 21 | | | |
| PURCHASES OF TRADED GOODS | | | |
| Hair Care and Beauty products | | 178.14 | 103.38 |
| | Total | 178.14 | 103.38 |
| Note 22 | | | |
| CHANGES IN INVENTORIES OF FINISHED GOODS WORK-IN-PROGRESS AND STOCK-IN-TRADE | | | |
| Opening stock: | | | |
| Finished goods/work-in-process/stock-in-trade | | 517.04 | 581.96 |
| Closing stock: | | | |
| Finished goods/work-in-process/stock-in-trade | | 508.16 | 517.04 |
| | Total | 8.88 | 64.92 |
| Note 23 OTHER OPERATING EXPENSES | | | |
| Consumption of stores and spare parts | | 77.43 | 87.23 |
| Power and fuel | | 642.70 | 618.87 |
| Contract labour and sub-contract charges | | 471.81 | 625.84 |
| Repairs to machinery | | 82.19 | 104.27 |
| Repairs to mould | | 15.98 | 32.57 |
| | Total | 1290.11 | 1468.78 |
| Note 24 | | | |
| EMPLOYEE BENEFITS | | | |
| (a) Salaries, wages, bonus, contribution to P.F., gratuity and super annuation fund | | 1116.02 | 987.03 |
| (b) Staff welfare expenses | | 63.07 | 51.45 |
| | Total | 1179.09 | 1038.48 |
| | | | |

| | Year ended 31st March, 2014 | (₹ in Lakhs) Year ended 31st March, 2013 |
|---|-----------------------------------|---|
| | 2011 | 2010 |
| Note 25 | | |
| FINANCE COSTS | | |
| Interest and discounting charges | 424.89 | 427.13 |
| Interest on term loan | 36.21 | 44.33 |
| Total | 461.10 | 471.46 |
| | | |
| | | |
| | | |
| | | |
| Note 26 | | |
| OTHER EXPENSES | | |
| Security charges and other contract charges | 68.54 | 61.86 |
| Rent rates and taxes | 135.28 | 161.19 |
| Printing and stationery | 16.45 | 17.48 |
| Communication expenses | 18.26 | 17.22 |
| Insurance | 12.09 | 12.28 |
| Repairs and maintenance - building | 20.75 | 7.90 |
| Repairs and maintenance - others | 20.44 | 18.26 |
| Legal and professional fees | 45.00 | 48.44 |
| Directors sitting fees and commission | 1.75 | 3.00 |
| Audit fees | 3.60 | 3.60 |
| Travelling and conveyance | 141.37 | 129.06 |
| Bad Debts | 10.71 | _ |
| Sales promotion and commission | 57.95 | 74.25 |
| Freight and forwarding charges | 79.83 | 85.61 |
| Advertisement and sales promotions | 87.89 | 54.94 |
| Provision for doubtful Inter Corporate Deposits | 120.00 | 40.00 |
| Miscellaneous expenses | 81.33 | 69.16 |
| Total | 921.24 | 804.25 |

(27) Contingent Liabilities not provided for:

(₹ in Lakhs)

| Sr. No. | Particulars | As at 31st March, 2014 | As at 31st March, 2013 |
|---------|---|---------------------------|---------------------------|
| 1. | Sales tax | 341.74 | 648.97 |
| 2. | Service Tax | 51.50 | 51.50 |
| 3. | Stamp Duty | 36.75 | 36.75 |
| 4. | Excise Duty | 114.92 | 114.92 |
| 5. | Income Tax (CIT, Appeal Mumbai) (Asst. Year 2011-12) | 19.70 | Nil |
| 6. | Employees Provident Fund Organization | 8.66 | 8.66 |
| 7. | Letter of Credit | 10.33 | Nil |
| 8. | Bank Guarantee | 0.85 | 0.85 |

(28) Commitments:

Estimated value of contracts remaining to be executed on capital account and not provided for in the accounts as at 31st March, 2014 is ₹ 110.87 lakhs (P.Y. ₹ Nil).

- (29) Details in respect of Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act) are not available with the Company. Hence the details of the principal amounts and interest, if any, payable to the suppliers as on 31st March 2014 have not been furnished.
- (30) The Company has given inter corporate loan to corporates. During the year the company has provided ₹ 120 lakhs (previous years ₹ 40 lakhs) towards doubtful loans. The Company has filed legal suit for recovery of the loan in respect of the same.
- (31) Values of Current Assets, loans and Advances are stated at realisable in ordinary course of the business, as stated in balance sheet as per the opinion of the Management of the Company.

(32) Auditors Remuneration:

(₹ in Lakhs)

| Sr. No. | Particulars | 2013-14 | 2012-13 |
|---------|-------------|---------|---------|
| 1. | Audit fees | 3.60 | 3.60 |

(33) As per Accounting Standard 15 "Employee Benefits", the disclosures as defined in the Accounting Standard are given below:

Defined Contribution Plans:

Contribution to Defined Contribution Plans, recognised as expense for the year is as under:

(₹ in Lakhs)

| Sr. No. | Particulars | 2013-14 | 2012-13 |
|---------|--|---------|---------|
| 1. | Employer's Contribution to Provident Fund and Pension Scheme | 57.22 | 57.16 |
| 2. | Gratuity Contribution | 20.53 | 23.40 |

(34) Details of expenditure and income in foreign currency:

(a) C. I. F. Value of Imports

(₹ in Lakhs)

| Particulars | 2013-2014 | 2012-2013 |
|--------------------|-----------|-----------|
| Raw Materials | Nil | 39.93 |
| Traded Goods | 39.75 | 33.87 |
| Machinery & Spares | 4.34 | 401.20 |

(b) Expenditure in Foreign Currency

| Particulars | 2013-2014 | 2012-2013 |
|----------------|-----------|-----------|
| Foreign Travel | 6.42 | 2.30 |
| Royalty | 44.90 | Nil |

(c) Raw Materials Consumed:

| Particulars | 2013-2014 | 2012-2013 |
|---------------------------------|-----------|-----------|
| Imported | Nil | 42.08 |
| Percentage to Total Consumption | 0.00% | 0.48% |
| Indigenous | 9206.31 | 8813.57 |
| Percentage to Total Consumption | 100% | 99.52% |
| Total | 9206.31 | 8855.65 |
| | 100% | 100% |

- (35) (i) Company is operating under only one segment namely a process plastic. Accordingly disclosure as required by Accounting Standard "Segment Reporting" AS-17 is not applicable. Hence; primary disclosure as required by Accounting Standard "Segment Reporting" AS-17 has not been furnished.
 - (ii) Company do not have export turnover. Accordingly, the Secondary disclosure as required by Accounting Standard "Segment Reporting" AS-17 is not applicable to the Company.
- (36) The disclosure as required by Accounting Standard "Related Party Disclosure", AS-18 is as follows:
 - (a) Names of Related parties are as under.
 - (i) Associate Concerns:

M/s. Quality Plastics

M/s. T. W. Bhojwani Leasing Pvt. Ltd.

(ii) Key Management Personnel:

Smt. Hira T. Bhojwani – Whole Time Director Mr. Suresh Bhojwani – Managing Director

(iii) Relatives of Key Management Personnel

Mrs. Devika S. Bhojwani

Mr. Karan Bhojwani

Ms. Ruchika Bhojwani

M/s. T. W. Bhojwani HUF

(b) Transaction during the year with the related parties:

| Particulars | | Associate Concerns | | Key Management Personnel | | Relatives of Key Management Personnel | |
|-------------|---------------------------|--------------------|----------|-----------------------------|----------|---|----------|
| | | 2013-14 | 2012-13 | 2013-14 | 2012-13 | 2013-14 | 2012-13 |
| (a) | <u>Remuneration</u> | | | | | | |
| | (i) Smt. Hira T. Bhojwani | _ | _ | 10.89 | 9.96 | _ | |
| | (ii) Mr. Suresh Bhojwani | _ | _ | 45.60 | 45.60 | _ | |
| | (iii) Mr. Karan Bhojwani | _ | _ | _ | _ | 23.20 | 17.01 |
| | (iv) Ms. Ruchika Bhojwani | | _ | _ | _ | 16.35 | 16.05 |
| | | _ | - | 56.49 | 55.56 | 39.54 | 33.06 |
| (b) | Rent | | | | | | |
| | (i) Quality Plastics | 14.40 | 14.40 | _ | _ | _ | _ |
| | | 14.40 | 14.40 | _ | _ | _ | _ |
| (c) | Royalty | | | | | | |
| | (i) Quality Plastics | 3.36 | 2.96 | _ | _ | _ | |
| | | 3.36 | 2.96 | | | | |
| (d) | <u>Purchase</u> | | | | | | |
| | (i) Quality Plastics | 10.42 | 26.10 | | | | |
| | | 10.42 | 26.10 | _ | _ | _ | _ |
| (e) | Loans Accepted/(Repaid) | | | | | | |
| | (i) Mr. Karan Bhojwani | _ | _ | _ | _ | _ | (13.00) |
| | | _ | _ | _ | _ | _ | (13.00) |
| (f) | Year End Balances | 31.03.14 | 31.03.13 | 31.03.14 | 31.03.13 | 31.03.14 | 31.03.13 |
| | (i) Receivable | | | | | | |
| | (1) Quality Plastics | 3.36 | 2.96 | _ | _ | _ | _ |
| | | 3.36 | 2.96 | _ | _ | _ | _ |
| | (ii) Payable | | | | | | |
| | (1) Quality Plastics | 1.36 | 3.23 | _ | _ | _ | _ |
| | (2) Smt. Hira T. Bhojwani | _ | _ | _ | _ | _ | |
| | (3) Mr. Suresh Bhojwani | _ | _ | 15.14 | 15.78 | | |
| | | 1.36 | 3.23 | 15.14 | 15.78 | | _ |

(c) Details of payment and provisions on account of remuneration to Key Management Personnel included in the statement of Profit and Loss as under:

| Sr. | | Year Ended 31st March | | |
|-----|--------------------------------|-----------------------|-----------|--|
| No. | Particulars | 2014 ₹ | 2013 ₹ | |
| | | \ | | |
| 1 | Salary | 4491516 | 4556435 | |
| 2 | Leave Travel Assistance | 350000 | 250000 | |
| 3 | Perquisites | 220953 | 224650 | |
| 4 | Medical Reimbursements | 154507 | 93027 | |
| 5 | Contribution to Provident Fund | 432000 | 432000 | |
| | Total | 5648976 | 5556112 | |

(37) Company has taken various factory premises, office premises under operating lease agreement. These are generally cancellable and are renewable on mutually agreed terms. Operating lease payments are recognized as an expense proportionately during the lease or lease period respectively.

Future minimum lease payments under:

(₹ in Lakhs)

| Particulars | 2013-14 | 2012-13 |
|---|---------|---------|
| Not later than one year | 35.40 | 90.50 |
| Later than one year but not later than five years | 31.70 | 22.80 |

- (38) Company has recognized ₹ Nil as at 31st March, 2014 as Minimum Alternate Tax Credit Entitlement (Previous Year ₹ 7.36 lakhs), which represents the credit of MAT liability which would be available based on the provisions of Section 115JAA of the income Tax Act, 1961. The Management based on the future profitability projections is confident that there would be sufficient taxable profit available in future which will enable the Company to utilize the above MAT Credit Entitlement.
- (39) The unsold portion of Freehold land at Bhandup was revalued on 30th June, 1993 on the Market Value/Replacement basis using the standard indices as assessed by the approved valuer. The revalued amount of freehold land remains substituted for the historical cost in the gross block of fixed assets amounting to ₹ 150.39 lakhs. In respect of the said land, MOU entered by the company in the past had expired with the efflux of time and has become null and void. The other party to MOU had filed a case against the company which is contested by the Company and the matter is pending with Bombay High Court.
- (40) The Previous year figures are regrouped and reclassified to make comparable with current year classification.

As per our report annexed

For Desai Saksena & Associates Firm Registration No.: 102358W

Chartered Accountants

Dr. S. N. Desai

Partner

Membership No. 32546

Mumbai, 30th May, 2014.

Tushar B. Naik

Chief Financial Officer and Company Secretary

Smt. Hira T. Bhojwani

Mr. Suresh Bhojwani

Mr. K. P. Rao Dr. T. S. Sethurathnam

Directors

Chairman &

Managing Director

Whole-time Director